U.S. Department of Agriculture
Natural Resources Conservation Service

NOTICE OF GRANT AND AGREEMENT AWARD

1. Award Identifying Number	2. Amendment Number	3. Award /Project Period	4. Type of award instrument:
NR233A750004G045		Date of final signature - 06/12/2028	Grant Agreement

5. Agency (Name and Address)	6. Recipient Organization (Name and Address)
USDA Partnerships for Climate-Smart Commodities c/o FPAC-BC Grants and Agreements Division 1400 Independence Ave SW, Room 3236 Washington, DC 20250 Direct all correspondence to FPAC.BC.GAD@usda.gov	THE CONSERVATION INNOVATION FUND 3028 NEW MEXICO AVE NW WASHINGTON DC 20016 UEI Number / DUNS Number: YAWBGBNG55D7 / 117570826 EIN:

7. NRCS Program Contact	8. NRCS Administrative Contact	9. Recipient Program Contact	10. Recipient Administrative Contact
Name: JOHN ANDERSON	Name: ADAM CARL	Name: Morgan Maloney	Name: Callan Walsh Dever
(b)(6)			

11. CFDA	12. Authority	13. Type of Action	14. Program Director
10.937	15 USC 714 et seq	New Agreement	Name: Morgan Maloney (b)(6)

15. Project Title/ Description: Expands markets for climate-smart dairy, beef and poultry industry in PA, VA, MD and supports farmer, rancher, and forester implementation and monitoring of climate-smart practices.

16. Entity Type: M = Nonprofit with 501C3 IRS Status (Other than Institution of Higher Education)

17. Select Funding Type

Select funding type:	☒ Federal	☒ Non-Federal
Original funds total	24,999,954.000	15153569.00
Additional funds total	$0.00	$0.00
Grand total	24,999,954.000	15153569.00

18. Approved Budget

Personnel	$2,764,950.00	Fringe Benefits	$414,743.00
Travel	$10,600.00	Equipment	$0.00
Supplies	$0.00	Contractual	13,394,150.000
Construction	$0.00	Other	$8,415,511.00
Total Direct Cost	24,999,954.000	Total Indirect Cost	$0.00
		Total Non-Federal Funds	15153569.00
		Total Federal Funds Awarded	24,999,954.000
		Total Approved Budget	40,153,523.000

This agreement is subject to applicable USDA NRCS statutory provisions and Financial Assistance Regulations. In accepting this award or amendment and any payments made pursuant thereto, the undersigned represents that he or she is duly authorized to act on behalf of the awardee organization, agrees that the award is subject to the applicable provisions of this agreement (and all attachments), and agrees that acceptance of any payments constitutes an agreement by the payee that the amounts, if any, found by NRCS to have been overpaid, will be refunded or credited in full to NRCS.

Name and Title of Authorized Government Representative	Signature	Date
KATINA HANSON Acting Senior Advisor for Climate-Smart Commodities	KATINA HANSON Digitally signed by KATINA HANSON Date: 2023.06.08 12:06:22 -05'00'	06/08/2023
Name and Title of Authorized Recipient Representative	Signature	Date
CALLAN WALSH DEVER Managing Director	Callan Walsh Dever Digitally signed by Callan Walsh Dever Date: 2023.06.08 09:08:06 -04'00'	06/08/2023

NONDISCRIMINATION STATEMENT

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, SW., Washington, DC 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.

PRIVACY ACT STATEMENT

The above statements are made in accordance with the Privacy Act of 1974 (5 U.S.C. Section 522a).

Statement of Work

Purpose

The purpose of this agreement, between the U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS) and The Conservation Innovation Fund (Recipient), is to build markets for climate-smart commodities and invest in America's climate-smart producers to strengthen U.S. rural and agricultural communities.

Objectives

The objectives of this project are to support the production and marketing of climate-smart commodities by providing voluntary incentives to producers and landowners, including early adopters, to implement climate-smart agricultural production practices, activities, and systems on working lands; measure/quantify, monitor and verify the carbon and greenhouse gas (GHG) benefits associated with those practices; and develop markets and promote the resulting climate-smart commodities.

Budget Narrative

The official budget summarized below and described in the attached Budget Narrative will be considered the total budget as last approved by the Federal awarding agency for this award.

Amounts included in this budget narrative are estimates. Reimbursement or advance liquidations will be based on actual expenditures, not to exceed the amount obligated.

TOTAL BUDGET $40,153,523

TOTAL FEDERAL FUNDS $24,999,954
PERSONNEL $2,764,950
FRINGE BENEFITS $414,743
TRAVEL $10,600
EQUIPMENT $0
SUPPLIES $0
CONTRACTUAL $13,394,150
CONSTRUCTION $0
OTHER $8,415,511 (includes PRODUCER INCENTIVES $2,476,000)
TOTAL DIRECT COSTS $24,999,954
INDIRECT COSTS $0

TOTAL NON-FEDERAL FUNDS $15,153,569
PERSONNEL $130,000
FRINGE BENEFITS $0
TRAVEL $0
EQUIPMENT $0
SUPPLIES $0
CONTRACTUAL $705,600
CONSTRUCTION $0
OTHER $14,000,000 (includes PRODUCER INCENTIVES $0)
TOTAL DIRECT COSTS $14,835,600
INDIRECT COSTS $317,969

Recipient has elected to use the de minimis indirect cost rate.

Recipient has elected to use unrecovered indirect costs as match in the amount of $317,969.

Responsibilities of the Parties:

If inconsistencies arise between the language in this Statement of Work (SOW) and the General Terms and Conditions attached to the agreement, the language in this SOW takes precedence.

RECIPIENT RESPONSIBILITIES

Perform the work and produce the deliverables as outlined in this Statement of Work and attachments.

Ensure Paperwork Reduction Act (PRA) clearance is obtained prior to conducting data collection from producers or other project participants, including data collection performed by subrecipients.

Comply with the applicable version of the General Terms and Conditions.

Submit reports and payment requests to the ezFedGrants system as outlined in the applicable version of the General Terms and Conditions. Reporting frequency is as follows:

Performance Reports: Quarterly

SF425 Financial Reports: Quarterly

Detailed Progress Report: Quarterly
(The detailed progress report is in addition to the performance and financial reports referenced above and described in the general terms and conditions)

Expected Accomplishments and Deliverables

See attached Benchmarks Table and associated Project Narrative.

Resources Required

See the Responsibilities of the Parties section for required resources, if applicable.

Milestones

See attached Benchmarks Table and associated Project Narrative.

GENERAL TERMS AND CONDITIONS

Please reference the below link(s) for the General Terms and Conditions pertaining to this award:
https://www.fpacbc.usda.gov/about/grants-and-agreements/award-terms-and-conditions/index.html

Attachments:
Budget Narrative
Project Narrative
Benchmarks Table
Climate-Smart Practices List and Limitations
Data Dictionary
Climate-Smart Specific Terms and Conditions

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Withheld pursuant to exemption

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of the Freedom of Information and Privacy Act

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Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

Institution Name: Conservation Innovation Fund
PI Name: Callan Walsh Dever
Project Name: *Mid-Atlantic Conservation Innovation Fund*

Clarifying Project Narrative (submitted 3-3-23)

1. **Please provide more information on the marketing piece of your proposal. More on labeling & sales of Climate-Smart products? What's the vision after grant period is over? Potential premium to producer?**

Through this Project MDVA Milk will develop a new dairy supply chain that prioritizes climate-smart practices and pays for adoption and implementation of practices. Historically dairy farmers are paid based on their performance on milk quality and farm practices related to measurable outcomes of somatic cell counts (SCC) and preliminary incubation (PI) bacteria. The lower SCC and PI count the higher the per hundredweight (cwt) premium the farm receives each month. The milk quality incentive program has shown a measurable difference in milk quality and incentivizes the quality milk that the market is demanding. The Project will recognize, prioritize and compensate farmers for adopting conservation practices and measuring the outcomes of those practices. We anticipate that the Project will accelerate the adoption of practices and gain direct buy-in and support from participating farms, resulting in long-term success of the Project. Sustainability is a journey, and our farmers need to see a direct correlation between the way they farm and the way the marketplace compensates them.

The Project engages with major dairy retailers across the region to address Scope 3 Supply Chain objectives. The potential to incorporate the Project's climate-smart approach into product labeling and sales will depend largely on effective collaboration across the supply chain. Project leaders are in discussions with two major retailers about point-of-sale loyalty programs and marketing campaigns that address the regional dairy supply chain and support watershed sustainability and carbon sequestration. Ultimately, the success of these point-of-sale and marketing programs relies on a commitment from all segments of the supply chain to i) value; and ii) equitably allocate potential premiums for climate-smart products.

The Project has a unique opportunity with South Mountain Creamery (SMC), a producer of organic milk (using regenerative climate-smart production processes) that sells direct-to-consumer as well as through Whole Foods. This unique distribution channel provides extensive latitude to explore a regional climate-smart mark or label as part of the SMC strategy. The Project intends to engage Amazon/Whole Foods through existing relationships to discuss possibilities for unique CSC approaches. Since USDA, Amazon and Whole Foods all have a major presence in Washington, DC and the Mid-Atlantic, Project leaders consider this a priority strategy to demonstrate the powerful potential of the CSC program.

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

2. **Please provide more information regarding the marketing of Climate-Smart Commodities through the supply chain and to the consumer? How will this all be done? Vision of project now & after grant period is over?**

Farmers are willing to adapt and change to meet the needs of the marketplace – they just need help on their journey to become more resilient and provide measurable outcomes to demonstrate that dairy is an environmental solution. MDVA Milk has demonstrated success with its dairy farmers that shows they will act when financial incentives are provided from the marketplace. Dairy is a climate-smart commodity that can not only provide nutrition to the world but also help to reduce emissions, while at the same time farming the land in a way that it will remain productive for generations.

The Project will also test the willingness for dairy supply chain customers such as Costco, Ahold Delhaize, Wal-Mart, Turkey Hill, HP Hood and others to pay for climate-smart practices. Many large food companies have made commitments to reduce their scope 3 emissions – this pilot project will allow us to test how much they are willing to commit at the farm level to reduce their environmental impact. Developing a fund and system that can measure the impact and provide measurable results back to the food companies will facilitate adoption throughout the industry supply chain and the ability to scale.

3. **In the narrative it was stated that the project expects to sequester 140,000 ton of GHG from 100,000 acres plus an additional 150,000 tons of GHG as a result of incremental state & local project funding for whole farm plans. Please explain?**

The funding provided by the CIF CSC as up-front technical assistance, including agricultural erosion & sediment control plans (E&S) and comprehensive nutrient management plans (CNMP) serve as a valuable "gateway" not only to Project capital provided by the CIF, but to project capital that is available in the Mid-Atlantic through more traditional programs including state cost share programs and other state level agricultural support programs. As the "first mover" on creating new producer relationships, the CIF will move producers from initial CSC-backed conservation planning and funding into more traditional conservation funding pools over time, as possible.

In Virginia, the CIF has established a robust relationship with the Department of Conservation and Recreation (DCR), which will provide immediate parallel funds to complement CIF capacity, as part of its matching commitment. In these cases, CIF projects will have clear delineation and only CIF-funded and quantified projects will count directly toward GHG reductions on the CIF-USDA grant.

Additional state cost share programs in Maryland and Pennsylvania have capacity to execute a similar strategy. These secondary capital flows dramatically increase the leverage provided by the CIF-CSC program.

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

4. **In the narrative it was stated that the project expects to sequester 140,000 ton of GHG from 100,000 acres plus an additional 150,000 tons of GHG as a result of incremental state & local project funding for whole farm plans. Please provide additional information on how these number were calculated.**

The Project excepts to sequester 140,000 tons of GHG from the practices paid for under this grant and an additional 150,000 tons of GHG as a result of the conservation plans created. Based on previous ESMC and CIF pilots, as well as models such as COMET and DNDC, the Project anticipates generating an average of 0.7 tons GHG sequestered per acre for practices involving crop systems and 0.35 tons of GHG for the other practice categories. Based on the initial practices that will be targeted in each round of farm enrollment, that means the Project assumes 0.7 tons GHG sequestered/acre/yr for Round 1 of enrollment and 0.35 tons GHG sequestered/acre/yr for Rounds 2-4:

Round 1 of enrollment:	30,000 acres	* 4 years of enrollment	* a rate of 0.70 tons reduced / acre / year	=	84,000 tons of GHGs reduced
Round 2 of enrollment:	35,000 acres	* 3 years of enrollment	* a rate of 0.35 tons reduced / acre / year	=	36,750 tons of GHGs reduced
Round 3 of enrollment:	20,000 acres	* 2 years of enrollment	* a rate of 0.35 tons reduced / acre / year	=	14,000 tons of GHGs reduced
Round 4 of enrollment:	15,000 acres	* 1 years of enrollment	* a rate of 0.35 tons reduced / acre / year	=	5,250 tons of GHGs reduced
TOTAL	**100,000 acres**				**140,000 tons of GHGs reduced**

The Project works with producers to create conservation plans (also known as whole farm plans). These plans include a range of practices based on farm operating, animal husbandry, conservation and financial characteristics of farm operations. The Project will prioritize direct funding of practices that maximize GHG sequestration and water quality benefits. Simultaneously, the Project will align third party funding from other state and local (non-USDA/NRCS) sources that addresses all facets of whole farm plans. Conservation plans provide a powerful on-ramp to unlock a farmers' capability to implement conservation practices and a gating factor to unlock maximum GHG sequestration and other conservation values. Alignment of CIF and third-party funding will create a source of leverage for both CIF reductions (140,000 tons GHG) and related third party funded reductions on the same farms (150,000 tons GHG).

5. **Please provide example(s) of stacking practices for environmental benefits and realized scaled practice implementation.**

Many USDA-compliant agricultural best management practices (BMPs) that produce both carbon and water quality benefits. The CIF is deeply engaged in both markets and working to align carbon benefits with corporate Scope 3 supply chain demand for carbon units, and water benefits with demand for regulated entities (eg. municipality and states in the Mid-Atlantic) for water quality reductions.

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

Furthermore, corporations have an increased urgency around water quality in their supply chains, and the CIF expects demand to materialize for corporate Scope 3 water quality. For example, a dairy farmer that produces row crops for feed systems would potentially install cover crops, no till, forested buffers, and manure management systems. All these systems have potential carbon and water benefits. When the CIF engages a producer, the technical assistance and engineering teams assess all potential environmental benefits and related value chains that could accrue to the producer and delivers solutions that generate maximum benefits. Further, both carbon and water quality are aligned with a comprehensive soil quality agenda, so the CIF's holistic approach drives maximum environmental and economic value.

6. **In your resubmission you explain more about the grant-based payments through the state & philanthropic sources of low interest loans/grants. The question is are these bridge type loans that are repaid when cost share is paid? Are the loans for the portion not covered by cost share? If they are a longer termed loan what is the term & interest rate? Any information would be helpful.**

The Program Related Investments (PRI) being utilized as bridge loans will provide working capital and project finance for the implementation of projects - in advance of repayment from (i) cost share and/or (ii) market-based payments from corporate partners. These working capital loans are underwritten by philanthropic/ mission-based lenders, and structured to provide subsidized rates. Loan terms range from 5 to 20 years.

7. **Will all climate smart agriculture practices implemented through this project meet NRCS practice standards? What is your process for ensuring that implementation of the practices meet NRCS standards?**

All CIF practices will align with NRCS conservation practice standards. All partners on the Project are deeply familiar with NRCS practice standards and measurement protocols in the Mid-Atlantic, and existing CIF projects in Virginia, Pennsylvania and Delaware reflect such standards. Compliance is based on information produced and distributed via USDA-NRCS through its website and other locations:

https://www.nrcs.usda.gov/resources/guides-and-instructions/conservation-practice-standards

Compliance with NRCS standards will be confirmed in multiple stages of the Project development and implementation process:

i) As part of the CIF quantification methodologies (COMET, DNDC, NTT), practice standards will be confirmed for eligibility and efficiencies as provided for in NRCS databases;
ii) Implementation practices will be confirmed as consistent with NRCS practice standards through contract with agricultural engineers and landowners; and

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

iii) Practices will be verified as NRCS-compliant as part of the CIF verification process, as executed by agricultural engineers and required by project contracts and landowner agreements.

In some cases, the Project would like to advance practices that are still under review and in development by USDA (NRCS draft form). In these cases, the Project expects to coordinate with NRCS to determine status of eligibility and practice standards. This is particularly true in the dairy industry, where various emerging practices have not yet received approval as NRCS standards. The Project expects to engage with NRCS informally as well as formally through providing comments to proposed revisions to the National Handbook of Conservation Practices for the Natural Resources Conservation Service.

https://www.federalregister.gov/documents/2022/05/17/2022-10537/proposed-revisions-to-the-national-handbook-of-conservation-practices-for-the-natural-resources

8. Will any practices involve ground disturbance below the plow zone, such as fencing?

The Project expects potential ground disturbance below the plow zone for the following practices:

i) Fencing for grazing practices – prescribed grazing, cropland grazing, and buffers will often include exclusion fencing to keep animals our of wetlands/riparian areas and/or cross fencing to divide contiguous pastures into smaller pastures. For prescribed grazing, usually some portable fencing is used (does not affect below plow zone) but in combination with permanent fencing. Fence posts usually go in the ground ~36 in.

ii) Stabilizing stream banks and sediment basins could disturb soil below the plow zone, depending on the site.

iii) Storm water runoff control, depending on the site and what land preparations are necessary to divert/control water flow.

iv) Liquid manure storage will most often involve ground disturbance below the plow line. Dry manure storage and heavy use areas might also require disturbance, but that is less likely.

9. Technical assistance is the responsibility of the grant recipient. Please clarify in your proposal how Team Ag & Red Barn Consulting will be providing the technical assistance.

The Project sub-awardees engage with farmers to do outreach, technical assistance, and enrollment. These sub-awardees include Alliance for the Shenandoah Valley, Alliance for the Chesapeake Bay, Maryland & Virginia Milk Producers Cooperative, Stroud Water Research Center, and Lancaster Clean Water Partners. The company ("Company") contracted by CIF through a publicly advertised RFP will integrate services following that engagement. The Company will perform the work of planning, design, and implementation of practices.

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

10. Please explain more about SustainCERT verified assets. How will these assets be marketed and who is the targeted consumer?

SustainCERT is a global carbon impact verification organization bringing credibility to climate action through the world's first software platform for digital verification and management of credible claims for carbon markets and value chains. SustainCERT empowers businesses, investors and carbon project developers to measure, report and verify their environmental impact claims to ensure climate pledges bring real, meaningful impact on the ground.

Founded as an independent standalone company in 2018 by the Gold Standard, SustainCERT's approach aligns with, and contributes to, leading international frameworks including the Sustainable Development Goals, the Greenhouse Gas Protocol. SustainCERT is also the co-founder of the Value Change Initiative, a multistakeholder forum bringing together some of the world's largest companies, leading civil society actors and internationally recognized frameworks to collectively define best practice and drive down Scope 3 emissions at scale.

Program Validation & Verification:

- Press release announcing ESMC program validation with SustainCERT: https://sustain-cert.com/esmc-is-the-first-us-market-program-to-achieve-multiple-milestones/
- Eco-Harvest is the first program in the US to reach program validation and project verification for cropland systems under the SustainCERT Value Change Initiative (VCI)
    - It provides independent 3rd party verification that scope 3 supply chain emissions factors (EF) generated by ESMC are deemed *materially correct* and can be used by corporates to meet annual intervention claims
    - It ensures *credibility* for buyers and sellers: assurance against accusations of green-washing or green-wishing
- *Program validation* provides assurance that ESMC aligns with and meets VCI program requirements to generate EF that corporates can use to report the EF from interventions in their agricultural crop-related supply chain
- *Project verification* provides assurance that the verified EF are materially correct and can be used to show progress towards a reporting company's science-based climate mitigation targets – *and* can be shared by others in the supply chain

Marketing and Sale of Credits:

- Targeted Consumers-- Corporations and other private sector organizations with Scope 3 supply chain commitments that fall within the supply shed for which emissions reductions are achieved for specific crops and/or livestock production systems that are the focus of the Project.
- Marketing & Sale-- ESMC is a member-based consortium that represents organizations across the agricultural supply chain and value chain. ESMC will market the Project and the generated scope 3 supply chain credits to members that include CPGs, retailers, processors, and manufacturers that are eligible to purchase the credits (because they

purchase the commodities associated with the credits, from the respective supply sheds where projects are located).

ESMC is developing a digital marketplace platform that will allow for ease of transaction of credits for interested buyers. ESMC plans to place any available credits generated from this Project on the marketplace to advertise to buyers and facilitate purchase.

11. How will your project utilize the COMET Tool & DeNitrification-Decomposition (DNDC) tools to measure carbon?

ESMC's scope 3 supply chain market program is the first nationally accredited program by SustainCERT and the Gold Standard to have achieved program and Project validation and verification for agricultural outcomes in the United States. SustainCERT provides validation and verification services for the Gold Standard, a global carbon market and UN Sustainable Development Goals (UNSDG) and scope 3 supply chain certification body. That accreditation is based on GHG quantification using the DNDC model to generate verified greenhouse gas (GHG) emissions reductions outcomes for scope 3. To generate verified scope 3 supply chain soil carbon removals, we utilize both robust soil sampling coupled with DNDC quantification. Our corporate buyers and members require this independent validation and verification by a global independent authority in carbon and ecosystem services markets to assure scientific validity and credibility to both buyers and sellers in our program.

To meet the requirements of this USDA grant program Project Partners will also input the necessary data into the COMET Tool to estimate changes to GHG emissions and soil carbon. However, Project participants would like to know which COMET tool is required for use in this Project, and specifically, which version of the specific tool if different versions are available. We note that this site describes COMET-Planner: http://www.comet-planner.com/; while this site describes COMET-Farm: https://comet-farm.com/. Both sites reference a September 2022 update to each tool. It is imperative that we understand which tool is required to meet USDA needs.

12. Please include additional detail about the timing of project expenses and potential quarterly milestones.

The Project has an existing pipeline of more than 50 producers that already have plans or are prepared to develop plans, and to implement new carbon sequestration and water quality projects within targeted supply chain footprints. The ramp-up of capacity will happen over the first year of the grant, with new FTEs added across partner organizations (see revised Budget Narrative). Accordingly, initial projects will focus on practices and projects with low barriers to entry such as high resolution no-till and cover cropping. Nutrient management plans and nutrient management practices will follow as additional planning capacity comes on board, and as Project quantification and management systems advance. Likewise structural practices will

ramp up in years two through four and more advanced practices (eg. manure injection) in years three through five.

Once the USDA-CSC contract is executed, the CIF will move swiftly to provide advanced funding under a revolving line of credit (LOC) from its foundation partners, to increase the velocity of Project execution. Overhead expenses will remain relatively fixed across the life of the Project, while implementation expenses will ramp up in line with onboarding of producers and further collaboration with supply chain partners. The Project expects to deliver on quarterly milestones that reflect an increase in producer engagement as the starting point to cumulative plans, projects, and offtake.

13. **If manure & other products will be spread on land a nutrient management plan will be required. What is your plan to get a nutrient management plan completed?**

The Project develops nutrient management plans (NMPs) through multiple channels: NRCS, SWCD's, private TSP's or certified partner staff members complete these plans. Plans reflect a central "value-add" of the Project, since often the completion of such NMPs is a prerequisite to larger Project funding. CIF partners are well versed in Erosion & Sediment control plans, NMPs and other whole farm plans that drive conservation values across the entire farm footprint. See #7 below.

14. **Please describe any potential project activities that may involve concentrated animal feeding operations (CAFOs)?**

Yes, as a dairy cooperative, MDVA Milk has members that are CAFOs and are interested in leading the industry in sustainability innovations. These members provide a robust pipeline for collaboration and practice development that improves the carbon footprint of CAFOs.

15. **Who will be doing the burn plans for the prescribed burns? How often and how big of acreage do you anticipate doing prescribed burns on?**

The Project will no longer include prescribed burning in its list of potential practices.

16. **Are there any special feed additives included in project? Are there any special state or federal approvals needed for these feed additives?**

As feed additives become FDA approved for use in dairy feeding operations, they may be included as a practice that is part of this initiative.

17. **Are you proposing to implement any practices on land that is not currently used for agriculture production?** No.

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

Project Narrative

i. Executive Summary of Pilot Project, including:

A. Contact Information

Callan Walsh Dever, Managing Director, Conservation Innovation Fund
3028 New Mexico Avenue, NW, Washington, DC 20016
cwdever@conservationinnovationfund.org; c: 202-230-1746

B. List of Project Partners

The Mid-Atlantic Conservation Innovation Fund Climate-Smart Commodities project (the "Project") builds on an existing partnership between the Conservation Innovation Fund (CIF), Ecosystem Services Market Consortium (ESMC), and the Maryland & Virginia Producer's Cooperative Association (MDVA Milk) to expand climate-smart commodity initiatives across targeted watersheds in the Mid-Atlantic.

Climate-smart Commodities Supply Chain Partners

1. **Conservation Innovation Fund**. The CIF is a non-profit conservation finance fund that supports the systemic deployment of capital, conservation, and climate-smart commodities marketing activities across the agricultural supply chain. The CIF develops and markets carbon, water, and biodiversity assets across privately held farmland in the Mid-Atlantic region. To date, the CIF's development phase has been funded by more than $2mn in cash and contributed capacity including from NRCS Conservation Innovation Grants and private foundations focused on conservation finance and agriculture. *Callan Walsh Dever, CIF Managing Director, is the Project Manager, and the CIF Board of Directors will support (in-kind) project activities.* See: https://www.conservationinnovationfund.org/
   1.1. The CIF provides capital management, project management and business development/market offtake functions for the Project. The CIF will align and oversee technical assistance, quantification, verification, and farm-level implementation activities provided by partners and third-party contractors.

2. **Ecosystem Services Market Consortium (ESMC)**. ESMC is a market collaborative formed in 2018 to develop a voluntary, national scale ecosystem services market that quantifies and monetizes ecosystem service attributes from working agricultural lands. ESMC's voluntary, market-based program and its research consortium (ESMRC) enables and encourages agricultural producers to adopt and sustain conservation management practices that improve soil health, reduce GHG emissions, and improve water quality and water use impacts. ESMC's 30+ corporate members focus on achieving stated goals on environmental impacts, shareholder and stakeholder expectations, or regulatory obligations. *Debbie Reed, Executive Director of ESMC, is a member of the Project Leadership Team, along with Stacy Cushenbery, ESMC Sr. Project Manager.* See: https://ecosystemservicesmarket.org/about-us/esmc-membership/
   2.1. ESMC provides technical assistance, quantification and verification for farm-level implementation and voluntary corporate offtake related to carbon sequestration.

3. **Maryland & Virginia Milk Producers Cooperative Association (MDVA Milk)**. MDVA Milk is a farmer-led cooperative of 950+ producers in the Mid-Atlantic. The first cooperative in the region to create a dedicated sustainability team, MDVA Milk producer members are known as progressive champions for sustainability. MDVA Milk's Turkey Hill Clean Water Partnership earned the Innovation Center for US Dairy's Outstanding Supply Chain Collaboration Award in 2020. MDVA Milk supplies major retail outlets across the Mid-Atlantic including Costco, Giant, Turkey Hill, Sheetz, Shoppers Food Warehouse, Wawa, Walmart and Walgreens, among other smaller outlets. *Lindsay Reames, MDVA Milk EVP of Sustainability and External Affairs, is a member of the Project Leadership team.* See: https://mdvamilk.com/sustainability/
   3.1. MDVA Milk provides the Project's producer backbone, leveraging trusted relationships across its base of primarily small producers in the region, and actively collaborates with CIF and ESMC on quantification and climate-smart commodities partnerships.

4. **South Mountain Creamery (SMC).** SMC is a farmer operated and family owned farm, creamery, home delivery service, and wholesaler. SMC delivers high-quality products in the Mid-Atlantic region, under four proprietary brands, including South Mountain Creamery and Trickling Springs Organic. SMC supplies Whole Foods, MOMs Organic and Harris Teeter, among other retailers. See: https://southmountaincreamery.com.
   4.1. SMC provides a boutique direct-to-market climate-smart commodity channel for the Project. SMC actively collaborates with CIF and ESMC on quantification, and leads an effort to brand and market climate-smart commodities.

5. **Stroud Water Research Center (SWRC)/PA Soil Health Coalition (PSHC)**. SWRC is a national leader in conservation science related to agricultural practices. SWRC's work includes intensive studies of land use impacts from ag-BMPs and balances the need for clean water and healthy soils with productive and profitable farms. The Project's BMP installations leverage SWRC's extensive data analysis capacities and its role as the manager of the PSHC. See: https://stroudcenter.org/, https://www.pasoilhealth.org/

5.1. SWRC provides technical assistance, quantification and verification for farm-level implementation and voluntary corporate offtake related to carbon sequestration using the COMET Farm Model.

6. **Virginia Department of Conservation & Recreation (VA DCR).** Since early 2020, the CIF has partnered with leaders of the EPA Chesapeake Bay Program to advance a public-private, market-based conservation solution in the Mid-Atlantic. See: https://www.dcr.virginia.gov/soil-and-water/
   6.1. VA DCR and its Soil and Water Conservation Division Director, James Martin coordinates with the Project to align non-Federal State resources behind the Project's climate-smart commodities agenda.

7. **PennVest.** PennVest is the Pennsylvania State Revolving Fund, and has a $240mn annual budget in 2022 to support watershed conservation activities.
   7.1. PennVest will coordinate with the Project to align resources behind climate-smart commodity implementation and partnership efforts in Pennsylvania. PennVest will work alongside select corporate Project partners to advance climate-smart supply chains and is enthusiastic about the opportunity to support such an important USDA agenda.

8. **Agricultural Consultants/Technical Service Providers (TeamAg, RedBarn Consulting).** The Project directly engages a priority set of agricultural consultants that serve the Mid-Atlantic. The Project contracts directly with these consultants and other Certified Conservation Planners (CCPs) and Technical Services Providers (TSPs) to provide technical assistance to producers. See: https://www.teamaginc.com/, http://www.redbarnag.com/.
   8.1. TeamAg and RedBarn consulting will engage with their large installed based of agricultural producers to quickly expand implementation of climate-smart practices across the Mid-Atlantic.

9. **Alliance for the Chesapeake Bay (ACB).** ACB is the leading regional conservation organization focused on Chesapeake Bay watershed health. Alongside MDVA Milk, ACB has developed agriculture supply chain partnerships over the last four years with Giant Foods and Turkey Hill Dairy. The surgical alignment of CIF, ESMC, MDVA Milk and ACB creates an integrated supply chain for climate-smart commodities in the Mid-Atlantic. *ACB Director of Agriculture Jenna Mitchell is a member of the Project leadership team.* See https://www.allianceforthebay.org/agriculture/corporate-collaboration/
   9.1. ACB supports producer engagement and technical assistance across the Project's producer network and collaborates with CIF and ESMC on market offtake efforts.

10. **Alliance for the Shenandoah Valley (ASV) and Shenandoah Valley Conservation Collaborative (SVCC).** ASV is the leading conservation organization in Virginia's Shenandoah Valley. SVCC, a project of ASV, advances conservation outcomes through partnerships with over 20 local and regional nonprofit organizations, state service providers, and agencies

across the Commonwealth of Virginia. See: https://shenandoahalliance.org/project/shenandoah-valley-conservation-collaborative/

10.1. ASV and SVCC provide critical place-based producer outreach and integration, along with strategic direction on approach and interaction with priority stakeholders.

11. **Lancaster Clean Water Partners (LCWP).** LCWP is a Lancaster County, Pennsylvania collaborative partnership of local leaders in business, municipal public service, higher education, conservation planning, and non-profit management to drive sustained watershed conservation in south-eastern Pennsylvania. Lancaster has a large population of small, underserved Plain Sect farms and presents unique opportunities to address priority agricultural pollutants to the Chesapeake Bay. See: https://lancastercleanwaterpartners.com/common-agenda/

    11.1. LCWP provides critical place-based producer outreach and integration, along with local strategic direction on approach and interaction with priority stakeholders in the agriculture supply chains in Pennsylvania.

12. **Virginia Tech Extension (VTE)/Virginia Soil Health Coalition (VSHC).** VHSC is a membership-based organization that develops collaborative approaches to scale soil health adoption on the state's agricultural acres. VTE's Shenandoah Valley Technical Extension Center provides extensive science- and research-based analysis of ag-BMPs in the Shenandoah Valley. See: https://www.virginiasoilhealth.org/people

    12.1. VTE/VHSC provides guidance related to soil health practices and measures, economic benefits of soil health, and research-based information on various implementation strategies. VTE also helps the Project to align diverse partners for adoption of ag-BMPs.

C. List of underserved/minority-focused project partners

A dedicated Project component focuses on engaging and enrolling black, indigenous, people of color (BIPOC), under-represented, underserved and small agricultural producers and communities in the Mid-Atlantic. More than 96% of producers in the Project's targeted Mid-Atlantic geography qualify as small, family-owned agricultural producers. Priority underserved and minority producers in this region include Amish and Mennonite farmers, female farmers, and black farmers. MDVA Milk, ACB, ASV/SVCC and LCWP all focus efforts specifically on engaging with these minority and underserved producers.

Lancaster, Pennsylvania is home to the country's oldest and largest Amish community. Approximately one-third of the Amish population in the area still farms their land and the majority are opposed to receiving government assistance. This creates a large underserved market. Virginia's Shenandoah Valley has similar Plain Sect community demographics. The Project has actively embraced these communities by joining community meetings, engaging in active discussion related to new ag-BMP commitments and assisting with stormwater fee reductions in priority locations.

The Project's executive leadership and board specifically embrace female producers across the

region, and support creating a network of female producers positioned to promote sustainability agendas. 35% of producers in the target geography are female, presenting a compelling opportunity to embrace this key demographic. The Project is engaged with Virginia Women in Agriculture and Pennsylvania Women's Agriculture Network.

D. **Compelling need for the project**

The increasing threat of climate change on domestic food systems, and the related opportunity to reduce GHG emissions from agriculture and to sequester carbon in agricultural soils present immediate and compelling opportunities in the Mid-Atlantic. Agriculture is the largest commercial sector in Pennsylvania ($135bn), Virginia ($70bn) and Maryland ($17bn), with major broiler, dairy and cattle operations contributing to the region's economy and way of life. Yet, local agriculture is threatened and many small farmers struggle to make ends meet. In the Mid-Atlantic, the preponderance of dairy and cattle farms - primarily small, family-owned operations - face economic and sustainability challenges that provide immediate opportunity to bolster agricultural incomes while contributing to the sector's GHG reductions.

Dairy and cattle operations in the Mid-Atlantic present the greatest opportunity to address agricultural GHG emissions and to financially reward small producers. MDVA Milk's membership of 950+ producers across 100,000+ acres of private farmland provides a ready pipeline for farm-level implementation. Members face a year-long wait list for conservation and nutrient management planning. The Project immediately tackles this existing backlog of producer demand for sustainability plans and practices. This climate-smart commodities project will provide an on-ramp and serve as a catalyst for additional state and private capital to bolster the implementation of whole farm plans.

E. **Approach to minimize transaction costs associated with project activities**

The Project minimizes transaction costs by executing a surgically structured operating plan that leverages existing expertise and capacity across its partnership. In addition to pooling ag-BMP implementation across multiple producers, the Project relies on a mix of private, public, and non-profit financial and operational enterprises - with commercially oriented enterprises driving execution across the climate-smart commodities supply chain. The CIF, ESMC and MDVA Milk have aligned commercial operating objectives and leadership and management systems to drive transaction volume and value across the entire climate-smart commodities supply chains. This novel partnership positions the Project to outpace competing projects in the Mid-Atlantic. The Project expects to set a national standard for how to efficiently develop, quantify, and market climate-smart commodities through aligning existing capacities of local and regional non-profits and the public sector with commercial enterprises focused on finance, quantification and transaction management. The Project reflects a new type of hybrid operating model, poised to deliver meaningful impact with maximum efficiency.

F. **Approach to reduce producer barriers to implementing CSAF practices for the purpose of marketing climate-smart commodities**

Barriers to implementing climate-smart agricultural practices in the Mid-Atlantic include (i) insufficient upfront funding for project planning and implementation (ii) lack of incentive for producers to implement ag-BMPs on small farms; (iii)

limited availability and alignment of relevant technical expertise to advise producers on climate-smart practices in their operations; (iv) lack of uniform quantification methodologies and capacities that support producer implementation and corporate purchase of Scope 3 carbon insets; and (v) fragmented connections to potential corporate purchasers. The Project's clear production and distribution channels address each of these key barriers strategically, tactically, and efficiently.

G. Geographic Focus

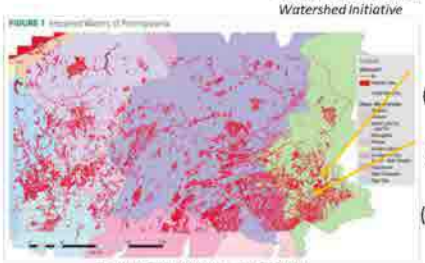
The Project focuses on the Mid-Atlantic region, with specific scaled footholds in Pennsylvania and Virginia. The Project may expand into additional Mid-Atlantic geographies, such as Westmoreland County, Pennsylvania, dependent upon corporate supply chain demand.

Priority sub-watersheds in the Delaware River watershed

Source: Delaware River Watershed Initiative

Source: Wikipedia; National Hydrography Dataset

Priority sub-watersheds in the Chesapeake Bay watershed

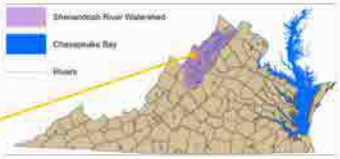


Source: PA Environmental Digest; Chesapeake Bay Foundation

Brandywine-Christina Watershed (Delaware River Watershed)

Lancaster County (Chesapeake Bay Watershed)

Shenandoah Valley (Chesapeake Bay Watershed)



Source: CleanStream.org

H. Project management capacity of partners, including a description of existing relationship with and/or prior experience working with producers or land owners, promoting climate-smart activities and marketing climate-smart commodities

Project participants encompass well-established organizations focused on agricultural production, conservation implementation, conservation finance, environmental asset quantification and climate-smart commodity markets. The participants have more than 20 decades of combined experience working directly with agricultural producers on priority conservation agendas across the Mid-Atlantic. Project leaders are nationally recognized as innovators in environmental markets and climate-smart commodity projects. The Project is well-established in the Mid-Atlantic through the deep roots of MDVA Milk (Est. 1920), ACB (Est. 1970) and SWRC (Est. 1967). LCWP and ASV demonstrate a strong local presence. TeamAg and Redbarn Consulting lead the agricultural sector in the provision of on-farm expertise in the region. The Project engages with major state-level conservation and finance institutions through alignment with VA DCR and PennVEST. *See sec. i(B) for a full list of Project participants and management capacities.*

ii. A plan to pilot climate-smart agriculture and/or forestry practices on a large scale, including:

A. **Description of CSAF practices to be deployed**

The Project focuses on CSAF practices that deliver quantified carbon reductions in line with verified, validated models that meet stringent ESG reporting standards. Priority practices will include activities of specific interest to dairy producers (eg. nutrient management, manure management), beef producers (rotational grazing, livestock exclusion) and feed systems (cover crops, no-till). Activities further align with Scope 3 demand from identified climate-smart commodities partners in the Mid-Atlantic, including General Mills, Whole Foods and Giant Foods and Costco. CSAF practice implementation prioritizes return-on-investment measures (carbon value per dollar spent), and durability factors.

While current climate-smart practices nationally focus almost exclusively on cover crops and no-till as the practice of choice for carbon values, the Project will clarify the unique requirements of producers in the Mid-Atlantic and inform the broader market about opportunities and limitations in this geographic area. CSAF practices with high relevance to the Project include:

Cover Crops/Legume inter-seeding	Low-till or no-till	Soil amendments	Enhanced efficiency fertilizers
Manure management	Feed management	Prescribed grazing	Nutrient Management
Buffers/Tree Planting	Exclusion Fencing	Prescribed Burning	Wetland/grassland management

These practices are standard, well-understood and researched ag-BMPs in the Mid-Atlantic. To date, most efforts in the region have focused on water quality enhancements, in line with EPA Total Maximum Daily Load requirements under the Clean Water Act. The expansion of the conservation and supply chain sustainability objectives to include net GHG reductions began several years ago but has focused primarily on forested ecosystems. Priority water quality ag-BMPs and those that produce net GHG reductions overlap almost entirely. Accordingly, these well-established practices provide a natural opportunity for the Project to stack environmental benefits across carbon and water and realized scaled practice implementation.

B. **Plan to recruit producers and land owners, including estimated scale of the project (e.g., number of land owners, acres targeted, head of livestock, etc.)**

The Project is currently recruiting producers for ag-BMPs that sequester carbon and improve water quality through its recruitment team, including MDVA Milk, ASV/SVCC, LCWP, SWRC and regional agricultural consultants and TSPs. The Project's recruitment efforts benefit from alignment with State Conservation Districts in Virginia and Pennsylvania through relationships with VA DCR and LCWP's position as the County-wide Action Plan coordinator. The target geographies and existing Project relationships provide a concentrated supply of dairy and beef producers, and expansive opportunities to engage in new sustainability practices. While the presence of cover crop and no-till practices in the region is higher than in other regions, ample opportunity exists to add underserved (eg. Amish, Mennonite and minority) producers, and to expand both in-field and edge-of-field practices.

During the five-year project period, the Project targets enrollment of a minimum of 975 farms across more than 100,000 acres. While many producers operate multiple farms, the average farm size in the targeted Mid-Atlantic geographies is just over 100 acres. The Mid-Atlantic continues to occupy a critical economic foothold for dairy and beef industries, and a priority geographic location for nationally leading market-based climate-smart commodity efforts. The Project's commercially driven strategy is uniquely positioned to engage producers in targeted sub-watersheds in alignment with corporate climate-smart commodity objectives.

Current Producer Enrollment Specs. – Carbon & Water

C. Plan to provide technical assistance, outreach, and training, including who will be conducting these activities, qualifications and projected timeline

The Project provides technical assistance primarily through private conservation firms including regional leaders TeamAg and RedBarn Consulting, and independent local Certified Conservation

Planners (CCPs) and Technical Service Providers (TSPs). The availability of such capacity is presently limited in part due to lack of predictable funding streams. The integrated conservation supply chain developed by the Project will create economies of scale for technical service provision.

TeamAg and RedBarn Consulting have both committed to add technical staff to fulfill the immediate requirements of the Project. The Project will support technical capacity at MDVA Milk and ASV/SVCC, who each have a huge backlog of planning demand from producers. The Project will also reserve a pool of capital to support expanded capacity for TSPs with existing relationships with participating and/or targeted producers. The CIF will contract directly for all services, to maintain clear oversight and accountability.

D. **Plan to provide financial assistance for producers/land owners to implement CSAF practices**

The Project will provide financial assistance to producers through three primary channels: i) down payment to producers for project adoption; ii) direct payment for technical services, and; iii) success payment upon confirmation of GHG sequestration verified by soil samples. Mid-Atlantic producers have indicated that existing farmer payments in the Mid-Atlantic for Scope 3 carbon credits are insufficient to motivate adoption of practice changes. Accordingly, the Project intends to deploy payments from USDA alongside payments from corporate partners to incentivize producer engagement while meeting supply chain demand for climate-smart commodities. The Project budgets $150 - $200/acre in planning, implementation and direct payment value to producers. In some cases, the Project expects these financial incentivess to be complimented by more traditional grant-based payments through State cost share and philanthropic sources or low-interest loans and/or grants. The CIF's capacity to creatively blend incentive and back-end payments, piggy-back on existing State funding resources, and otherwise stack carbon and water credits provides unique competitive advantage, and positions the Project to dynamically test pricing and payment parameters.

To date, the CIF has secured catalytic capital commitments and project development commitments from the William Penn Foundation, the Longwood Foundation, the Agua Fund, the Dunn Family Charitable Foundation, the Anita Antenucci Charitable Fund, and the National Fish & Wildlife Foundation, in addition to start-up funding from i2 Capital and founding members of the CIF's Board of Directors. These initial commitments follow early-stage project development funding from the NRCS Conservation Innovation Grants program. The Project has received matching commitments of $9mn from the State of Virginia Department of Conservation & Recreation, and a commitment from PennVest to align its loan portfolio with Project objectives. Additionally, the CIF's lead development funder, the William Penn Foundation, has committed (subject to final board approval) a total of $1mn/year in a Program Related Investment and below-market blended finance capital to support the Project's climate-smart commodities agenda. These combined commitments provide powerful leverage and set the stage for robust climate-smart commodities markets in the Mid-Atlantic.

E. **Plan to enroll underserved and small producers, including estimated number of underserved and small producers participating and associated dollar amounts anticipated to go directly to producers, in the form of technical**

and financial assistance

The Project's core constituency of producers qualify as "small producers" under the USDA grant guidelines. Based on current pipelines of Project partners, the Project expects that up to 30% of participating producers will represent underserved Plain Sect communities, up to 20% of participants will represent minority and women-led operations, and up to 20% will represent new and beginning farmers. In addition, approximately 5% of producers in the targeted geographies are military veterans. The Project will specifically work with veteran service organizations to ensure former military service member farmers are offered Project opportunities. In total, the Project anticipates that 75% of participating producers (730+ individual producers) will qualify as small and/or underserved.

iii. A measurement/quantification, monitoring, reporting, and verification plan, including:

A. Approach to greenhouse gas benefit quantification, including methodology approach consistent with the section titled "Quantification Requirements" below

Scientific quantification and verification are of utmost importance in the development and sale of climate-smart commodities. The Project intends to use dual quantification methodologies that meet the gold standard corporate ESG requirements of ESMC's MRV platform, as well as requirements of USDA's COMET tool.

- The Project will use the COMET tool and programming platform to quantify estimated increases in soil carbon and reductions in GHG associated with newly adopted climate-smart practices. SWRC and the PSHC will manage data analysis using the COMET tool, alongside VTE/VSHC in the Shenandoah Valley. COMET is a standard reporting tool used across the Mid-Atlantic and the Project team have extensive experience using COMET for estimating carbon sequestration. For croplands and grazing lands, COMET combines basic estimation equations with default emission factors (cf., IPCC Tier 1); geography-, crop-, livestock-, technology-, or practice-specific emission factors (cf., IPCC Tier 2); and modified IPCC/empirical and/or process-based modeling (cf., IPCC Tier 2 or IPCC Tier 3).

- The Project will also use **ESMC/ESMRC's MRV** platform and programming infrastructure to collect producer data and quantify increases in soil organic carbon (SOC), reductions in GHG emissions and improvements to water quality associated with newly adopted climate-smart practices. The MRV platform fulfills the unique requirements of corporate carbon offtake under gold standards for ESG reporting of carbon and water credits. ESMC's MRV infrastructure digitizes data collection, third party verification, Scope 3 supply chain emissions factor (EF) and impact unit (IU) generation and tracking and sale across the supply chain. The MRV platform uses a combination of soil sampling and modeling. Soil tests are conducted at the inception of piloting and at the project's end (after five years) for participating producers that enroll in the five-year project period. Soil sampling results are shared exclusively with the producer. GHG reductions and avoided GHG emissions and soil

carbon stock changes are modeled by ESMC's partner Regrow, using the DeNitrification-DeComposition (DNDC) model, a mechanistic model with over 500 peer-reviewed publications used both nationally and globally for GHG inventory reporting in agricultural systems, carbon markets and supply chain reporting[1]. The DNDC model is calibrated and validated for use in ESMC's program to meet market requirements for certainty, and to meet verification, certification and corporate reporting requirements. Regrow calculates and reports DNDC model uncertainty using a Bayesian uncertainty model. Uncertainty quantification is utilized to apply discount model estimates to increased SOC and reduced or avoided GHG EF and IU per market standards.

The Project prioritizes streamlined farmer interaction to ensure minimum disturbance to farm operations and to engender trust with producer partners. Project personnel involved in technical assistance and the collection of agronomic and economic data will also participate in the MRV process, in collaboration with an MRV and COMET manager. The CIF's Data Analyst position will serve as a central resource for data collection and analysis for both COMET and the ESMC MRV platform.

In addition, ESMC/ESMRC will train project personnel on program eligibility and requirements, roles and responsibilities, technical enrollment, and data collection requirements. Trained personnel will provide producers technical and data entry assistance and will separately enter producer data into COMET to meet USDA and regional reporting requirements, with oversight from SWRC/PSHC and VTE/VSHC. All MRV platform data will be verified and certified by third-party SustainCERT.

B. Approach to monitoring of practice implementation, including the anticipated number of farms and acres reached through project activities

ESMC/ESMRC's MRV platform utilizes Regrow's Operational Tillage Information System (OpTIS) remote sensing tool for systematic provision of information regarding the spatial and temporal dynamics of soil health practices. OpTIS integrates data from multiple satellites, SSURGO, NASS crop data layers, and weather tools, as well as ground measurement validations[2,3], and provides maps of adoption of soil health practices including conservation tillage, no-till, cover cropping, crop rotations, and days of green cover. OpTIS serves as both a verification and validation tool, but also enhances quantification, as it communicates directly with DNDC modeling infrastructure. Together these tools improve quantification rigor and reduce verification costs, producer and verifier burdens and enable MRV digitization at scale. ESMC's water-quality credit

[1] https://www.globaldndc.net/publications
[2] https://www.nature.org/en-us/what-we-do/our-priorities/provide-food-and-water-sustainably/food-and-water-stories/technology-is-key-to-sustainable-agriculture-solutions/
[3] Hagen SC et al, 2020, *Mapping Conservation Management Practices and Outcomes in the Corn Belt Using the Operational Tillage Information Systems (OpTIS) and the Denitrification-Decomposition Model*, in Land 2020, 9, 408; doi: 10.3390/land9110408.

protocols will also be applied to offer producers additional value from ecosystem services produced by their diversified rotations.

All participating producers will utilize established COMET and ESMC/ESMRC MRV protocols and processes. Ag-BMP implementation will be monitored by trained project personnel, who will verify that BMPs applied to participating acreage are operating as specified. Practice implementation and performance will also be independently monitored and verified using OpTIS in ESMC/ESMRC's MRV platform. All MRV platform data is exposed to quality assurance and quality control procedures at each step (collection, quantification, and verification) including via automated software checks that flag discrepancies and outliers. Monitoring and verification via OpTIS is validated independently, and in instances where producer reports and OpTIS reports conflict, both human and automated processes are utilized to establish accuracy. Independent verification body SustainCERT validates and verifies ESMC processes and QA/QC procedures in addition to their own verification procedures.

C. Approach to reporting and tracking of greenhouse gas benefits, including the anticipated GHG benefits per farm, per project, per commodity produced, per dollar expended, and the anticipated longevity of GHG benefits (through supply chain-how benefit ownership will be transferred through supply chain)

The Project's primary objective is the generation of GHG benefit to support the development and sale of climate-smart commodities. Based on previous ESMC and CIF pilots, the Project anticipates to generate an average of 0.7 tons GHG sequestered per acre. The Project targets minimum enrollment of 100,000 acres, resulting in 140,000 tons GHG. The Project expects to generate an additional 150,000 tons of GHG as a result of incremental state and local project funding for whole farm plans. In total, the project expects to sequester 290,000 tons of GHG. The Project expects these benefits to accrue across 975+ unique producers. Based on these anticipated outcomes, the Project will achieve 1 ton of GHG benefits per $86 invested. This reflects the material underpricing of Scope 3 carbon benefits in current carbon markets.

The Project intends to gather commodity sales figures from its network of climate-smart producers to further inform market values of climate-smart commodities produced under the program. The Project's strong climate-smart commodity marketing efforts will ensure benefits transfer through wholesale and retail supply chains. In line with these goals, the Project's reporting and tracking approach aligns closely with corporate reporting standards. COMET estimates, in addition to SustainCERT verified outcomes, will be made available to all relevant USDA, State and regional organizations as a baseline for project reporting and outcome comparison. This will allow apples-to-apples comparisons against other USDA-funded projects using the COMET- and also will allow for a clear distinction between COMET and corporate supply chain reporting requirements as embodied in the ESMC/ESMRC MRV protocols. The Project's dual quantification approach will support producer, USDA and market advance of quantification standards while meeting distinct requirements of unique program participants and funders.

SustainCERT verified assets generated by participating producers will be marketed for purchase by food and beverage sector corporations to achieve ESG goals, including to meet net-zero goals, supply chain carbon removal and carbon reduction reporting requirements. Specifically, ESMC/ESMRC will apply its ecosystem services market programming to sell high-quality quantified and verified IU and EF units for Scope 3 supply chain members. These assets may also be shared by agricultural supply chain partners to allow co-investments and tracking of intervention-based emissions factors and impact units as appropriate. To facilitate EF sharing and co-investment while preventing double counting, these assets will be tracked on SustainCERT's Emissions Factor Tracking Mechanism. Project partners will jointly develop reports of outcomes that show EMRV outcomes (reported in aggregate, at the project level, for each year of reporting, per unit of commodity) alongside COMET estimates.

D. Approach to verification of greenhouse gas benefits

GHG benefits will be verified according to market and industry standards via third-party SustainCERT. SustainCERT verification aligns with market accounting and reporting standards required by corporates to file annual reports of GHG impacts from interventions in their Scope 3 supply chains. As an independent verification body, SustainCERT validates and verifies the Project's processes and QA/QC procedures and certifies outcomes ('credits', or benefits) according to their established, ISO-compliant and market standards-compliant verification procedures. This market verification approach will provide an extra level of assurance behind COMET-Planner data collection and analysis.

E. Agreement to participate in the Partnerships Network (see entry below in "Considerations for Successful Projects")

Callan Walsh Dever, Managing Director of the CIF, will be designated as a member of the USDA "Partnerships for Climate-Smart Commodities Learning Network," and agrees to participate in up to two virtual meetings and two-person meetings per year, or other meeting requirements as set by USDA. Ms. Walsh Dever has actively participated in previous USDA grant-recipient networks, including those hosted by the Conservation Finance Network for Conservation Innovation Grant recipients.

iv. A plan to develop and expand markets for climate-smart commodities generated as a result of project activities, including:

A. Any partnerships designed to market resulting climate-smart commodities

The Project's climate-smart commodity marketing strategy focuses on three distinct channels: (i) direct to major product wholesale purchaser (General Mills); (ii) channel marketing partnership (MDVA Milk) and (iii) direct to retail and consumer channels (SMC). Through ESMC's pilot market program, the Project has secured a pilot offtake commitment from General Mills to provide Scope 3 carbon insets from within General Mill's Mid-Atlantic supply shed.

A significant portion of the Project's climate-smart commodity marketing work will focus on a channel partnership with MDVA Milk, which distributes its own Maola brand and supplies major retailers, such as Costco, Giant Food, Walmart, Walgreens, Sheetz, Wawa, and Food Lion. MDVA Milk has demonstrated its ability to create value for its own Maola brand and third-party brands based on farm level sustainability initiatives. The Project's partnership with South Mountain Creamery will provide an immediate opportunity to develop a tailored climate-smart marketing strategy with Corporate partners, including Whole Foods, Harris Teeter and MOM's Organic Market. The SMC partnership also provides an immediate opportunity to directly market SMC climate-smart commodities through its direct-to-consumer sales channel in the Mid-Atlantic.

These critical climate-smart commodities partnerships will incorporate scaled funding, sophisticated quantification and verification mechanisms, corporate supply chain reporting and aligned "climate-smart commodity" distribution mechanisms. The CIF, MDVA Milk and ESMC will each play critical, defined roles in marketing strategies. Project leaders believe a bottom-up alignment will resonate with consumers, create incremental brand value for climate-smart brands, and support corporate sustainability pledges. Most importantly, the Project will deliver valuable financial returns to producers for their embrace of sustainability practices.

B. A plan to track climate-smart commodities through the supply chain, if appropriate

The Project takes a regional approach to climate-smart commodities and aims to generate

climate benefits, including Scope 3 carbon insets, for corporations whose supply shed includes the Mid-Atlantic. The Project will ensure that all climate benefits are easily and directly integrated into corporate supply chains. The independent verification body, SustainCERT, will ensure that climate benefits do not leave the Mid-Atlantic supply shed.

C. Estimated economic benefits for participating producers including market returns

The Project aims to deliver a range of incentives to producers, including direct payments, provision of technical service, and marketing to support incremental "climate-smart commodity" premiums. Because MDVA Milk maintains strong direct local and regional relationships to its retail partners, the Project is well positioned to engage in strategies that seek shared upside. The Project budgets a minimum of $150 to $200 per acre in planning, implementation and direct payment value to producers.

This allocation reflects an early-market subsidy for quantification, verification, marketing, and project management. Project leaders expect that market values for Scope 3 carbon credits will need to approach these values on a per-acre basis to make ag-related carbon markets commercially viable. The CIF blended finance approach projects a longer-term need for project development and implementation grants alongside market-based pricing increases to sustain the market in the foreseeable future. Accordingly, a blended finance strategy becomes paramount to long term market viability.

D. Post-project potential, including anticipated ability to scale project activities, likelihood of long-term viability beyond project period, and ability to inform future USDA actions to encourage climate-smart commodities

The Project reflects an extension of the existing partnership led by the CIF and ESMC for carbon- and water-smart commodities in the Mid-Atlantic. An award under the USDA Climate-Smart Commodities Program would build on existing bodies of work to support expanded climate-smart commodity strategies. Project leaders expect the Project to achieve long-term viability as a function of the influx of USDA support under this proposal. The Project further projects a continued flow of private capital into the CIF from regional and national foundations with vested interests in the sustainability of agricultural supply chains.

Members of the Project team have engaged with USDA over decades to inform strategic actions, encourage market-based models, and build the climate-smart commodities sector from the ground up. The Project team has worked across Administrations both inside and outside of USDA to advance the field of environmental markets and innovative conservation finance models. As leaders in the field, Project participants are deeply committed to collaboration, adaptive management, and long-term engagement and scale of activities that advance agriculture, conservation, and corporate sustainability.

CONSERVATION INNOVATION FUND

CALLAN WALSH DEVER
FOUNDING MANAGING DIRECTOR
CONSERVATION INNOVATION FUND

Ms. Dever's experience includes strategy, project management, finance, development, and operations across a range of cutting edge private and philanthropic initiatives. She has a keen interest in social impact investing and a broad portfolio of entrepreneurial, cross-sector experience. For the past four years, Ms. Dever has managed the development and launch of the Revolving Water Fund, an innovative conservation finance model designed to drive efficiency, velocity and scale across watershed conservation activities in the Mid-Atlantic United States. In that capacity Ms. Walsh designed provided senior level project management, devised operations systems, advanced policy work, and executed pilot transactions for new market-based conservation solutions (www.revolvingwaterfund.com). Previously, Ms. Walsh served as a consultant with pfc Social Impact Advisors, and as a Director at LeaderFit, a human capital consulting and executive search firm serving foundations and social enterprises. Previously, she was a Senior Associate with the Endeavor Group, where she worked with a select group of mission-oriented investors and philanthropists to advance their priority global business and philanthropic agendas. An early member of the Endeavor Group team, her work with the firm included spear-heading major global initiatives of the Jolie/Pitt Foundation, the Qatar Foundation, Trilogy International Partners and the Cher Charitable Foundation, among others. Ms. Walsh holds a BS in Foreign Service from Georgetown University and an MBA from the University of Oxford.

MORGAN MALONEY
SENIOR PROJECT DIRECTOR
CONSERVATION INNOVATION FUND

Morgan Maloney is a leader with a decade of experience working to transform the food system for families and farmers. Her cross-sector experience spans nonprofits, agriculture, government, and business. Ms. Maloney has deep expertise in strategy building, sustainable agriculture, local food procurement, regional food systems, program development and supervision, and change management. Ms. Maloney has an MBA from the Georgetown McDonough School of Business with a Certificate in Sustainable Business, where she was as a Rural Opportunity Initiative Scholar and a Merit Scholar. She also is a Presidential Scholar alumni of Wake Forest University, where she earned a Bachelor of Science in Health and Exercise Science.

CONSERVATION INNOVATION FUND

CHRISTIAN ROBERTS
ASSOCIATE
CONSERVATION INNOVATION FUND

Christian Roberts is an Associate with the Conservation Innovation Fund, where he supports the identification, quantification and implementation of agricultural best management practices that produce water and carbon outcomes. Mr. Roberts also provides support to the CIF's market-offtake activities under both regulated and voluntary constructs. Prior to joining the CIF Mr. Roberts assisted the policy team in researching and developing the early stages of a renewable energy project for the Department of Labor, advanced a research project that mapped a comprehensive data set of sustainability goals, supply chains and connects of the 172 largest agricultural companies for the World Wildlife Fund's Market's Institute, and assisted the membership engagement team in attracting new clients through researching supply chain factors that drive renewable energy procurement for the Clean Energy Buyer's Association. He earned a BA in History from Colorado College.

BRADLEY BOOKE
GENERAL COUNSEL
CONSERVATION INNOVATION FUND

Bradley L. Booke has over 35 years of corporate law and litigation expertise representing private, non-profit and public clients. His expertise spans general corporate law, commercial contracts and transactions, as well as commercial litigation including misappropriation and misuse of trade secrets, trademark and copyright infringement, unfair competition, and cutting-edge cases involving unfair practices that abuse the Internet. Mr. Booke brings an entrepreneurial approach to the practice of law that reflects a deep understanding of business and non-profit operations, and a resolve that business questions are ultimately human questions that require and deserve carefully crafted solutions. Mr. Booke previously served as legal counsel to the University of Nevada Las Vegas, managing matters including government contracts, intellectual properties and NCAA issues. Previously, he practiced law with the well known Wyoming-based firm of Spence, Moriarity and Schuster, where he handled complex litigation and helped to deliver a host of high profile winning verdicts. Mr. Booke holds a B.S. from the University of Arizona and a J.D. from the University of Arizona College of Law. He is admitted to practice in Wyoming, Arizona, Utah and Nevada.

CONSERVATION INNOVATION FUND

JIM HEALY
DIRECTOR OF MARKETING
CONSERVATION INNOVATION FUND

Jim Healy serves as the Conservation Innovation Fund Director of Marketing, where he supports the organization's marketing and communications activities. He has directed initial marketing and communications strategies and plans around market-based conservation finance in the Mid-Atlantic and Western United States and helped to position an aligned set of impact investing and conservation finance brands that includes i2 Capital, the Revolving Water Fund, the Upper Green River Conservancy, and the Conservation Innovation Fund. For more than six years, Mr. Healy has helped CIF principals to engage in the highest level of field-building and has provided ongoing strategic support for all related activities. He is founder of Alluvus Communications, a new kind of marketing agency focused on delivering meaningful and mindful integrated marketing solutions. He previously served in increasingly senior positions across several corporate marketing firms including Hager Sharp, Lipman Hearne, Porter Novelli and Relatable. Mr. Healy has a Bachelor of Arts in International Relations from the Catholic University of America.

Founding Board of Directors

Ashley Allen Jones, CEO, i2 Capital. Ashley Allen Jones is a business and investment executive leading environmental finance innovation across the water and agricultural sectors. Her experience includes the management of capital formation and resource allocation for projects with aggregate values of over $1bn. She specializes in bridging the gap between public, private, and philanthropic approaches to conservation, with the distinct goal of dramatically expanding sustained funding for conservation. Ms. Allen Jones is a dynamic finance professional with expertise across private equity, venture capital, and investment banking, and has a proven track record of working at the dynamic intersection of finance and social change. Prior to founding i2 Capital, she co-founded the Endeavor Group, a global consultancy that manages the priority business and philanthropic investments of multiple family office principals. She also was a Principal at Women's Growth Capital Fund, a gender-lens venture fund. Her corporate finance experience includes mergers & acquisitions, private financings and initial public offerings with Alex. Brown & Sons (Deutsche Bank), Coopers & Lybrand (Price Waterhouse Coopers) and Quarterdeck Investment Partners (Jeffries). Ms. Allen Jones has a BA in American Studies from the University of Colorado and an MBA in finance from the McDonough School of Business at Georgetown University.

Anita Antenucci, Senior Managing Director, Houlihan Lokey. Anita Antenucci is a global leader in the aerospace & defense industry, having executed hundreds of transactions across mergers & acquisitions, financings, valuation and private equity investments, as both an advisor and an investor. One of most successful female investors in the sector, Ms. Antenucci has represented a wide array of Fortune 500 and international companies including most of the world's leading aerospace/defense contractors, as well as small-caps, entrepreneurs, and major private equity owners. Prior to joining Houlihan, at just 23, Ms. Antenucci was a founding member of Quarterdeck Investment Partners, a boutique aerospace & defense advisory firm, where she rose to serve as the firm's Co-President prior to its 2002 purchase by Jeffries. She has an MA from the John's Hopkins School of Advanced International Service and an BA from Northwestern University.

Jackie Roberts, Chief Sustainability Officer, AppHarvest. Jackie Roberts has unique and valuable sustainability expertise across private equity, business, government, and non-profit sectors over more than two decades of executive leadership. She presently serves as the Chief Sustainability Officer for AppHarvest, a technology-driven indoor farming enterprise based in Appalachia (NASDAQ: APPH). Prior to joining AppHarvest, she led the Carlyle Group's Environment, Social and Governance (ESG) efforts, advancing best practices in global sustainability over the firm's multi-billion-dollar portfolio of companies. Previously, Ms. Roberts served in increasingly senior positions over almost twenty years at the Environmental Defense Fund, including as Senior Director in the Climate and Energy Program, Director of Sustainable Technologies, and Director of Corporate Partners Program. She launched her distinguished career with the US EPA, as an Engineer and Superfund Project Manager. She has an MES from

the Yale School of Forestry, an MBA from the Yale School of Management, and a BS in Chemical Engineering from Yale University.

Donna Callejon, Chief Business Development Officer, GlobalGiving. Donna Callejon is an entrepreneurial innovator in the philanthropic sector, working tirelessly to expand the amount and pace of funding available to effective non-profit organizations, and matching corporate global philanthropy programs with leading non-profits that most closely align with their corporate and employee giving objectives. At GlobalGiving, a public charity and donor platform supporting more than $400mn in grants since inception, Ms. Callejon directs and oversees all strategies and execution related to attracting, retaining, and serving GlobalGiving's corporate partners including Nike, 3M, Facebook, Lilly, and the Ford Motor Company Fund. She also oversees the organization's crisis response activities, including the allocation of grant funding to major disaster relief efforts. Before joining GlobalGiving, Ms. Callejon spent more than 15 years as an executive with Fannie Mae in Los Angeles and Washington, DC, serving as SVP, Corporate Strategy, VP, New Business Development, and Director, International Consulting. She holds a BA in Agricultural and Managerial Economics from the University of California, Davis.

Elodie Michaels, Managing Director, Global Sustainable Futures. Elodie Michaels is a Managing Partner at Global Sustainable Futures where she focuses on bridging the gap to commercialization for sustainable companies in water, agriculture, the built environment and Cleantech. Ms. Michaels is a respected finance and sustainability expert. She previously served as a Global Operating Advisor with Pegasus Capital where she created and lead the Built Environment investment vertical. Prior to Pegsus, she was the Managing Director for CBRE Energy and Sustainability and managed $10B worth of energy spending. Ms. Michaels served in a similar capacity for Veolia, a global water company. Her roots are in high-speed turbomachinery for the aerospace industry and she owns a patent for Jet Flex, a weatherable polymer. In addition to an MBA, Ms. Michaels has degrees in Economics, English and German from the University of La Sorbonne and in Chinese from the University of Dauphine.

Tanya Baskin, President, TBG Strategies. Tanya Baskin is a talented creative strategist and brand builder with over 20 years' experience working with global organizations. She has conducted cause related marketing campaigns on multiple continents and has successfully worked with international corporations to hone their brand narratives. From higher education to global nonprofits to Fortune 100 brands, Tanya has a track record of proven success in delivering strategically innovative solutions that help organizations and companies elevate their agendas and achieve their promise. Previously, Ms. Baskin served as Executive Director of the Voila Foundation and spent a decade as Vice President of Corporate Partnerships for the Special Olympics. Ms. Baskin holds a BA in Political Science and Government from College of the Holy Cross and an MBA from George Washington University.

Dawn Rittenhouse, Founder, Sustainability Strategies and Fmr. Director, Sustainable Development, DowDupont. Dawn Rittenhouse is a seasoned corporate sustainability executive, advising corporations on supply chain sustainability strategies. As Director of Sustainability for Dupont, she oversaw the development of the company's overall sustainability strategy, including its strategic focus on science-based product development across its energy, transportation, and agriculture business units. She also oversaw the company's efforts to achieve maximum operational efficiencies across its global footprint, and to engage constructively with employees, shareholders, and communities. Additionally, Ms. Rittenhouse led the company's stakeholder engagement activities with environmental organizations, socially responsible investment groups, and government and quasi-governmental organizations in the U.S. and globally. She received a BA (double major) in Chemistry and Economics from Duke University.

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

Quarterly Project Goals-- Created 2-13-23

Institution Name: Conservation Innovation Fund
PI Name: Callan Walsh Dever
Project Name: *Mid-Atlantic Conservation Innovation Fund*

	YEAR 1			YEAR 2				YEAR 3				YEAR 4				YEAR 5			
Goal	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Number of producers involved	0	0	200	250	300	350	400	450	500	550	600	650	700	750	800	850	900	950	1,000
Number of underserved producers involved	0	0	100	140	180	220	260	300	340	380	420	460	500	540	580	620	660	700	750
Number of acres involved	0	0	6,000	12,000	18,000	24,000	30,000	38,750	47,500	56,250	65,000	70,000	75,000	80,000	85,000	88,750	92,500	96,250	100,000
Dollars provided to producers via direct incentive payments	0	0	$495,200	$619,000	$742,800	$866,600	$990,400	$1,114,200	$1,238,000	$1,361,800	$1,485,600	$1,609,400	$1,733,200	$1,857,000	$1,980,800	$2,104,600	$2,228,400	$2,352,200	$2,476,000
GHG Benefits-- Tons of CO2e Reduced (measured annually)	0	0	0	0	0	0	21,000	21,000	21,000	21,000	54,250	54,250	54,250	54,250	94,500	94,500	94,500	94,500	140,000
Number of measurement tools utilized	0	0	0	0	0	0	4	4	4	4	4	4	4	4	4	4	4	4	4
Number of new marketing channels established	0	0	0	0	0	0	0	0	0	0	1	1	1	1	2	2	2	2	2
Number of marketing channels expanded	0	0	0	0	0	0	0	0	0	0	3	3	3	3	4	4	4	4	5
Engagement of major partners (measured in meetings)	12	24	36	48	60	72	84	96	108	120	132	144	156	168	180	192	204	216	228

Conservation Innovation Fund USDA Climate-Smart Commodities Proposal

Socially disadvantaged farmers engaged	0	0	7	8	9	11	14	15	16	18	21	22	23	25	28	29	30	32	37
New and beginning farmers engaged	0	0	7	8	9	11	14	15	16	18	21	22	23	25	28	29	30	32	37
Women-owned or women-operated farms engaged	0	0	20	25	30	35	40	45	50	55	60	65	70	75	80	85	90	95	110
Plain Sect farmers engaged	0	0	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	219
Small to Large family farms engaged	0	0	50	60	75	90	105	115	130	145	160	170	185	200	215	225	240	255	292
Veteran farmers engaged	0	0	10	12	16	20	24	26	30	34	38	40	44	48	52	54	58	62	73
Limited resource farmers engaged	0	0	10	12	16	20	24	26	30	34	38	40	44	48	52	54	58	62	73

NOTES:

- Goals on page 1 are provided by USDA
- Goals on page 2 were created specifically for this project
- The following goals were either not applicable to the project or covered in over goals already outlined:
  - “Outreach, training and other technical assistance”—covered by "Number producers involved"
  - “Other MMRV and supply chain traceability attributes”—covered by "Number of measurement tools utilized"
  - “Other measurements of work related to marketing of commodities”—covered by “Number of new marketing channels established” and “Number of marketing channels expanded”
  - Number of head involved (if applicable)—not applicable as the Project will not be basing a goal on head of cattle
  - Climate smart technologies employed (if applicable) —not applicable

Climate-Smart Practices and Limitations

Institution Name: Conservation Innovation Fund
PI Name: Callan Walsh Dever
Project Name: *Mid-Atlantic Conservation Innovation Fund*

Climate-Smart practices under this grant shall be limited to the following practices:

NRCS Practice Code	Practice Name
199	Conservation Plan
313	Waste Storage Facility
317	Composting Facility*
327	Conservation Cover
328	Conservation Crop Rotation
329	Residue and Tillage Management, No Till
336	Soil Carbon Amendment
340	Cover Crop
342	Critical Area Planting
345	Residue and Tillage Management, Reduced Till
367	Roofs and Covers**
380	Windbreaks, Shelterbelt Establishment and Renovation
381	Silvopasture
390	Riparian Herbaceous Buffer
391	Riparian Forest Buffer
412	Grassed Waterway
449	Irrigation Water Management
472	Access Control***
512	Pasture and Hay Planting
528	Prescribed Grazing
561	Heavy Use Area Protection****
590	Nutrient Management
592	Feed Management
614	Watering Facility
659	Wetland Enhancement
578	Stabilized Stream Crossings

*Limited to Composting and Organic Amendments
**Limited to Cover and Flair for Waste Management Facility
***Limited to Exclusion Fencing
****Limited to vegetative solutions

CONSERVATION INNOVATION FUND

ESMC Ecosystem Services Market Consortium

Maryland & Virginia Milk Producers Cooperative Association

Partnerships for Climate-Smart Commodities Data Dictionary for Recipients

February 2023

Version 1.0

USDA Partnerships for Climate-Smart Commodities Data Dictionary for Recipients
February 2023

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Overview of Reporting Requirements

Grant recipients are required to submit reports to document their performance under the *Partnerships for Climate-Smart Commodity* funding opportunity. These submissions will be required to use the Microsoft Excel workbook templates provided by USDA. The workbooks contain a series of worksheets that collect data in a standardized format to ensure data quality and allow for aggregation and summary of this information. The entire workbook must be submitted quarterly, with updates to all applicable worksheets. This guide is divided into three sections. The *Overview of Reporting Requirements* section summarizes the layout of the reporting workbook and presents the data elements included in each worksheet. It also describes additional documents that must be submitted to supplement the performance reports. The *Data Definitions* section provides descriptions and allowable response options for each data element. The guide also indicates whether each data element is required, applicable at times, or optional; as well as how frequently each data element must be updated. Finally, the *Appendices* contain practice and commodity lists that will be used for these reports. Reporting is necessary for USDA oversight of this effort. The data elements required for inclusion in the quarterly performance reports allow USDA to conduct selected audits to review whether producers are receiving federal funds from multiple sources for the same purpose; to determine whether GHG benefits from implementation of climate-smart agriculture and forestry (CSAF) practices are being estimated accurately; and for other purposes deemed appropriate by USDA.

The reporting worksheets collect information at four levels: project, partner, producer, and field. Descriptions of each level:

> **Project level**: Information about activities and impacts at a whole project/aggregate level (i.e., reflecting all activities under the grant agreement). Some project-level reporting is further subdivided by commodity type or a combination of commodity and CSAF practice(s) (commodity x practice).
> **Partner level:** Information about activities related to a single organization (recipient, subrecipient, contractor, or other partner) within a project.
> **Producer level**: Information about individual producers who have one or more farms enrolled in a project.
> **Field level**: Information about individual fields enrolled in a project.

Certain data elements are required to be reported for each producer and field enrolled in a project. In order to minimize the burden associated with data collection and to enable USDA to match data to existing records, these producer- and field-specific records must use the producer's established FSA Farm, Tract and Field IDs, and report the State and County associated with the Farm ID. Associated data entered in conjunction with these data elements, such as Producer Name, must match the data contained in the customer's Business Partner record, and the Farm Operating Plan in Business File for that Farm ID. Disclosure of this information is protected under Section 1619 of the Food, Conservation, and Energy Act of 2008 (PL 110- 246), 7 U.S.C. 8791. Additionally, Departmental Regulation 4370-001 provides USDA's policies for collecting demographic data, including race, ethnicity and gender. Providing demographic information is voluntary and at the discretion of the customer. Demographic information is used by USDA for statistical purposes only and will not be used to determine an applicant's eligibility for programs or services for which they apply.

Note: For purposes of this guide, "farm" refers to the operation from which climate-smart commodities are produced and may represent farms, ranches, forests or other operations. Similarly, "field" refers to the individual land units at which climate-smart practices are being implemented to produce climate-smart commodities and may represent lots, farmsteads or other units, depending on the type of operation and commodity. The use of "Farm", "Tract" and "Field" align with the FSA definitions; for example, "A field is a part of a farm that is separated from the balance of the farm by a permanent boundary, such as; fences, permanent waterways, woodlands, croplines in cases where farming practices make it probable that this cropline is not subject to change, and other similar features."

The following tables list the data elements included in each reporting worksheet, along with a brief description of each item.

Project Summary

These data will be collected about each project. Cumulative results are reported each quarter. Report last quarter's entry if there has been no change in this quarter.

Table 1. Project Summary elements

Data element name	Description	Frequency
Commodity type	Type of commodity(ies) incentivized by the project	Quarterly
Commodity sales	Indicates sales of the commodity(ies) related to the project occurred this quarter	Quarterly
Farms enrolled	Indicates enrollment activities occurred this quarter	Quarterly
GHG calculation methods	Methods used to calculate greenhouse gas (GHG) benefits	Quarterly
GHG cumulative calculation	Method used to calculate cumulative GHG benefits	Quarterly
Cumulative GHG benefits	Whole project estimate of total GHG (CO2e) emission reductions	Quarterly
Cumulative carbon stock	Whole project estimate of total carbon sequestration	Quarterly
Cumulative CO2 benefit	Whole project estimate of total CO2 emission reductions	Quarterly
Cumulative CH4 benefit	Whole project estimate of total CH4 emission reductions	Quarterly
Cumulative N2O benefit	Whole project estimate of total N2O emission reductions	Quarterly
Offsets produced	Amount of carbon offsets produced by project	Quarterly
Offsets sale	Name of marketplace where carbon offsets were sold	Quarterly
Offsets price	Price of carbon in offset sales	Quarterly
Insets produced	Amount of carbon insets produced by project	Quarterly
Cost of on-farm TA	Cost of on-farm technical assistance (TA) provided to producers	Quarterly
MMRV cost	Cost of measurement, monitoring, reporting, and verification (MMRV) activities	Quarterly
GHG monitoring method	Methods used by project to monitor GHG benefits (up to 5)	Quarterly
GHG reporting method	Methods used by project to report on GHG benefits (up to 5)	Quarterly
GHG verification method	Methods used to verify GHG benefits (up to 5)	Quarterly

Partner Activities

These data will be collected at the project level. Each row in this worksheet will represent one organization involved in the project, including the recipient and all contributing partners. A partner is any organization that is receiving project funds or providing matching contributions (funds or in-kind contributions) to the project. While the recipient must complete one row for their own organization, not all data elements apply to the recipient. These exceptions are noted in the detailed descriptions of the specific elements in the *Data Definitions* section of this guide. Data are reported cumulatively each quarter. Report last quarter's entry if there has been no change in this quarter.

Table 2. Partner Activities elements

Data element name	Description	Frequency
Partner ID	Unique ID for each partner	One-time
Partner name	Name of partner organization	One-time
Partner type	Type of organization	One-time
Partner POC	Partner point of contact name	As applicable
Partner POC email	Partner point of contact email	As applicable
Partnership start date	Start of partnership on project	One-time
Partnership end date	End of partnership on project	As applicable
New partnership	Indicator for partner organizations that have no prior work with the recipient	As applicable
Partner total requested	Total amount requested to date by partner from recipient	Quarterly
Total match contribution	Total amount of match contribution by partner to date	Quarterly
Total match incentives	Total amount of match contribution by partner for incentives	Quarterly
Match type	Top 3 types of match contribution by partner, other than incentives	Quarterly
Match amount	Value of match contributions by type	Quarterly
Training provided	Top 3 types of training provided to the partner through project	Quarterly
Activity by partner	Top 3 types of activities provided by this partner to producers or other partners	Quarterly
Activity cost	Approximate cost per activity type provided by partner to producers or other partners	Quarterly
Products supplied	Names of products supplied to producers as part of project activities or incentives	Quarterly
Product source	Supplier or source of products supplied to producers as part of project activities or incentives	Quarterly

Marketing Activities

These data will be collected at the project level. Each row in this worksheet will correspond to one commodity for which the project enrolls fields and one marketing channel used to sell that commodity by the project or producers enrolled in the project. Data are reported for the current quarter and are not cumulative. If no sales of the commodity were reported during a quarter, do not complete this worksheet for that quarter.

Table 3. Marketing Activities elements

Data element name	Description	Frequency
Commodity type	Type of commodity incentivized by the project	Quarterly
Marketing channel type	Type of marketing channels used	Quarterly
Number of buyers	Number of buyers per marketing channel	Quarterly
Names of buyers	Names of buyers in the marketing channel	Quarterly
Marketing channel geography	Geography of marketing channel	Quarterly
Value sold	Value of commodity sold by marketing channel	Quarterly
Volume sold	Volume of commodity sold by marketing channel	Quarterly
Price premium	Price premium of commodity by marketing channel	Quarterly
Price premium to producer	Percent of price premium that goes to the producer	Quarterly
Product differentiation method	Top 3 types of product differentiation methods used	Quarterly
Marketing method	Top 3 types of marketing methods used	Quarterly
Marketing channel identification method	Top 3 ways marketing channel was identified	Quarterly
Traceability method	Top 3 types of supply chain traceability methods used	Quarterly

Producer Enrollment

These data will be collected at the producer level about each farm enrolled in the project. In this worksheet, each row will correspond to one farm that has at least one field enrolled in the project. Data are reported when a producer first enrolls one or more fields in the project. If a producer is enrolled in the project for multiple years, review the farm characteristics each time a new contract is signed and provide any necessary updates. The quarterly submission should contain information about each farm initially enrolled in the project during that quarter and for updates to farms that have re-enrolled during that quarter, as applicable. If no farms are enrolled during that quarter, do not complete this worksheet for that quarter.

Table 4. Producer Enrollment elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
State or territory	State name (must match FSA farm enrollment data)	
County of residence	County name (must match FSA farm enrollment data)	
Producer data change	Indicator that producer data was updated at re-enrollment	As applicable
Producer start date	Contract start date	Enrollment
Producer name	Name of primary operator	Enrollment
Underserved status	Indicator the primary operator is considered underserved and/or a small producer	Enrollment
Total area	Total area of enrolled operation	Annual
Total crop area	Total crop area in enrolled operation enrolled	Annual
Total livestock area	Total livestock confinement, pasture and rangeland in enrolled operation	Annual
Total forest area	Total forest area in enrolled operation	Annual
Livestock type	Top 3 types of livestock on enrolled operation	Annual
Livestock head	Total livestock currently managed (by type)	Annual
Organic farm	Indicator that part of the farm is certified or transitioning organic	Annual
Organic fields	Indicator that any of the enrolled fields are certified or transitioning organic	Annual
Producer motivation	Motivation for participation	Annual
Producer outreach	Top 3 types of outreach provided to producer	Annual
CSAF experience	Indicator of prior implementation of CSAF practices at this farm	Annual
CSAF federal funds	Indicator of prior receipt of federal funds for CSAF practices	Annual
CSAF state or local funds	Indicator of prior receipt of state funds for CSAF practices	Annual
CSAF nonprofit funds	Indicator of prior receipt of nonprofit funds for CSAF practices	Annual
CSAF market incentives	Indicator of prior receipt of market incentives for CSAF practices	Annual

Field Enrollment

These data will be collected about each field enrolled in the project. In this worksheet, each row corresponds to one field x commodity combination enrolled in the project. Generally, data are reported once for each field, at its initial enrollment. The quarterly submission should contain information about each field initially enrolled in the project during that quarter. If no fields are enrolled during that quarter, do not complete this worksheet for that quarter. If a field is enrolled for multiple years, any relevant changes, such as a new ID number or changes to the commodity or practice combinations should be entered in this worksheet during the quarter it is re-enrolled, or as applicable.

Table 5. Field Enrollment elements

Data element name	Description
Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name
Physical County of field	Physical county name must match FSA farm records
Prior Field ID	Previous Field ID when reconstitution of farm results in new Field IDs
Field data change	Indicator that field data has changed from initial enrollment
Contract start date	Start date of contract
Total field area	Size of enrolled field
Commodity category	Category of commodity(ies) produced
Commodity type	Type of commodity(ies) produced
Baseline yield	Average yield of commodity in 3 years prior to enrollment
Baseline yield location	Location for which baseline yield is provided
Field land use	Most common land use in field in past 3 years
Field irrigated	Most common irrigation type in field in past 3 years
Field tillage	Most common tillage in field in past 3 years
Practice past extent - farm	Extent of operation that implemented this practice prior to project enrollment
Field any CSAF practice	Indicator for prior CSAF practices in this field in past 3 years
Practice past use - this field	Indicator of prior use of this practice in this field in the past 3 years
Practice type	CSAF practice(s) that will be implemented in enrolled field (up to 7)
Practice standard	Organization that developed CSAF practice standard implemented in field
Planned practice implementation year	Year that practice is planned to be implemented
Practice extent	Area or number of animals for which practice is implemented
Follow-on questions	Follow-on questions by practice type (see Table 11)

Farm Summary

These data will be collected about each farm enrolled in the project. In this worksheet, each row will correspond to one farm that has at least one field enrolled in the project. The quarterly submission should contain updates to any data elements that have changed for each farm enrolled in the project during that quarter. If there are no changes from the previous quarter, do not complete this worksheet for that quarter. Data are not cumulative.

Table 6. Farm Summary elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
State or territory	State name	
County of residence	County name	
Producer TA received	Type of technical assistance provided to producer	Quarterly
Producer incentive amount	Total financial incentive provided to the producer	Quarterly
Incentive reason	Top 4 reason(s) for financial incentives provided to producer	Quarterly
Incentive structure	Top 4 units on which financial incentives are structured	Quarterly
Incentive type	Top 4 type(s) of financial incentives provided to producer	Quarterly
Payment on enrollment	Extent of payment provided to producer upon enrollment	Quarterly
Payment on implementation	Extent of payment provided to producer upon implementation of CSAF practices	Quarterly
Payment on harvest	Extent of payment provided to producer upon harvest or slaughter	Quarterly
Payment on MMRV	Extent of payment provided to producer upon reporting or verification	Quarterly
Payment on sale	Extent of payment provided to producer upon sale of commodity	Quarterly

Field Summary

These data will be collected about each field enrolled in the project for a commodity x practice(s) combination. In this worksheet, each row will correspond to one field x commodity x practice(s) combination enrolled in the project. Data for each field will be reported quarterly and are not cumulative. Report data for any elements that have an update in that quarter. Greenhouse gas benefit estimates must be entered upon practice completion or annually, as appropriate. If there are no changes from the previous quarter, do not complete this worksheet for that quarter. This worksheet includes a section to report the "official" estimate of GHG benefits – amounts of greenhouse gas emissions reduced and carbon sequestered – for the field. These quantities refer to the estimates that are used to calculate the project's aggregate impact (reported in Table 1). Tables 8 and 9 are used to report alternate estimates of the field-level GHG benefits when additional methods are used to model (Table 8) or measure (Table 9) these impacts. Any field that can use COMET-Planner must submit those results, either as the official or alternate model.

Table 7. Field Summary elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State or territory of field	State name	
County of field	County name	
Commodity type	Type of commodity produced from field	Quarterly
Practice type	Type of practice(s) incentivized in field (up to seven)	Quarterly
Date practice complete	Date that practice implementation is certified complete	Quarterly
Contract end date	End date of contract	Quarterly
MMRV assistance provided	Indicator that MMRV assistance is provided to field	Quarterly
Marketing assistance provided	Indicator that marketing assistance provided for commodity from field	Quarterly
Incentive per acre or head	Indicator that a per acre/head incentives is provided for the CSAF practice(s) on this field	Quarterly
Field commodity value	Value of commodity produced from field	Quarterly
Field commodity volume	Volume of commodity produced from field	Quarterly
Cost of implementation	Total cost of practice implementation in field	Quarterly
Cost coverage	Percent of total cost of implementation of practice covered by project incentives	Quarterly
Field GHG monitoring	Methods used to monitor GHG benefits in field (up to 3)	Quarterly
Field GHG reporting	Methods used to report on GHG benefits for field (up to 3)	Quarterly
Field GHG verification	Methods used to verify GHG benefits for field (up to 3)	Quarterly
Field GHG calculations	Methods used to calculate GHG benefits for field	Quarterly
Field official GHG calculation	Method used to calculate official GHG benefits for field	Quarterly
Field official GHG ER	Official estimate of total GHG emission reductions for field	Quarterly
Field official carbon stock	Official estimate of total carbon sequestration for field	Quarterly
Field official CO2 ER	Official estimate of total CO2 emission reductions for field	Quarterly
Field official CH4 ER	Official estimate of total CH4 emission reductions for field	Quarterly
Field official N2O ER	Official estimate of total N2O emission reductions for field	Quarterly
Field offsets produced	Amount of carbon offsets produced in field	Quarterly
Field insets produced	Amount of carbon insets produced in field	Quarterly
Other field measurements	Indicator that field data was collected for reasons other than GHG benefit estimation	Quarterly

GHG Benefits - Alternate Modeled

If greenhouse gas benefits are modeled for the same field using multiple methods, the results for the alternate models are reported in this worksheet. The "alternate" models refer to those model results that were not used in the calculation of the project's aggregate impact (as reported in Table 1). Any field that can use COMET-Planner must submit those results, either as the official or alternate model. These data will be collected about the modeled GHG benefits for each field x commodity x practice(s) combination. In this worksheet, each row will correspond to one field enrolled in the project. Data are not cumulative. Each quarterly submission should include information for all fields that have new modeled data. Greenhouse gas benefit estimates must be entered upon practice completion or annually, as appropriate.

Table 8. GHG Benefits – Alternate Modeled elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State or territory of field	State name	
County of field	County name	
Commodity type	Type of commodity(ies) produced from the field (up to 6)	Annual
Practice type	Type of practice(s) incentivized in field (up to 7)	Annual
GHG model	Model used to calculate GHG benefits	Annual
Model start date	Start date of model run	Annual
Model end date	End date of model run	Annual
Total GHG benefits estimated	Estimate of total GHG benefits for field	Annual
Total carbon stock estimated	Estimate of total change in carbon stock for field	Annual
Total CO2 estimated	Estimate of total CO2 emission reductions for field	Annual
Total CH4 estimated	Estimate of total CH4 emission reductions for field	Annual
Total N2O estimated	Estimate of total N2O emission reductions for field	Annual

GHG Benefits - Measured

Projects must report the results of any carbon stock or greenhouse gas emission measurements in this worksheet. These data will be collected at the field level. Each row will represent a separate measurement method used to calculate GHG benefits for a given field. Data are reported once per year of measurement and are not cumulative. Each quarterly submission should include information for any field for which there are new soil samples or new calculations of annual GHG benefits based on actual measurements.

Table 9. GHG Benefits - Measured data elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State	State name	
County	County name	
GHG measurement method	Method of measurement	Annual
Lab name	Entity that conducted analysis	Annual
Measurement start date	Start date of measurements	Annual
Measurement end date	End date of measurements	Annual
Total CO2 reduction calculated	Calculation of total CO2 reduction	Annual
Total carbon stock change calculated	Calculation of change in carbon stock	Annual
Total CH4 reduction calculated	Calculation of total CH4 reduction	Annual
Total N2O reduction calculated	Calculation of total N2O reduction	Annual
Soil sample result	Numeric result from soil sample	Annual
Measurement type	Type of analysis conducted	Annual

Additional Environmental Benefits

Projects that track additional environmental benefits (e.g., water quality improvements) from enrolled fields report results in this worksheet. These data will be collected about each field. Each row in this worksheet will correspond to an enrolled field. Data are not cumulative. Estimates of environmental benefits must be entered upon practice completion or annually, as appropriate.

Table 10. Additional Environmental Benefits elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State	State name	
County	County name	
Environmental benefits	Indicator that project tracks other environmental benefits	Annual
Reduction in nitrogen loss	Indicator that project tracks reductions in nitrogen loss	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduction in phosphorus loss	Indicator that project tracks reductions in phosphorus loss	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Other water quality	Indicator that project tracks other water quality improvements	Annual
Type	Type of water quality metric being tracked	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Water quantity	Indicator that project tracks reduced water use	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduced erosion	Indicator that project tracks reductions in soil erosion	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduced energy use	Indicator that project tracks reductions in energy use	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Avoided land conversion	Indicator that project tracks reductions in land conversion	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Improved wildlife habitat	Indicator that project tracks improvements in wildlife habitat	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual

Supplemental Data Submission

Project MMRV Plan

Definition of MMRV elements:

Measurement: Quantification of the greenhouse gas benefits (reduction or capture) using mathematical models and/or direct physical measurements in the field

Monitoring: Ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time

Reporting: Documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization

Verification: Independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable.

Projects must submit an MMRV plan that includes details about how each of the following are addressed:

- Quantification approach, including:
  - GHG models used
  - GHG measurement plan (if applicable)
  - Approach to quantifying additional environmental benefits, if applicable (e.g., water quality, habitat)
- Verification approach:
  - Compliance criteria
  - Verification plan/methodology
- Approach to ensuring:
  - Additionality
  - Permanence
  - Leakage
  - Impacts of weather
- Plan for non-compliance

If the project is using a specific MMRV methodology or approach developed by the recipient, a project partner, or an outside organization, the project can submit documentation associated with the methodology as long as the documentation addresses each of the above categories.

If the project is tracking other environmental benefits (as reported in the *Additional Environmental Benefits* worksheet), include a description of the methodology and tools used to track and report on these benefits.

Field modeled GHG benefit reports

Results from any models besides COMET-Planner used to estimate GHG benefits must also be submitted as a separate report. This includes projects running COMET-Farm. The full results of any model can be submitted in the native/standard format generated by the modeling tool and must include the following Unique IDs in the report or in the file name: State, County, Farm ID, Tract ID, Field ID.

Field direct measurement results

For any direct physical measurements in the field, measurement results must be submitted as a separate report and must include the following Unique IDs in the report or in the file name: State, County, Farm ID, Tract ID, Field ID. Measurement results reports must include the name of the equipment used for sampling or data collection, the name of the lab that analyzed the data, and the analytical method used.

Sample report types include soil analysis reports, summarized results of portable emissions analyzers or flux towers, water quality analyses, and plant species counts. These could be collected for the purposes of determining GHG emission reductions or carbon sequestration amounts, for calibration of tools or models, for tracking other environmental benefits, or for other reasons.

Data Descriptions

This section provides descriptions and allowable response options for each data element. The guide also indicates whether each data element is required, applicable at times, or optional; as well as how frequently each data element must be updated.

Unique IDs

Project ID: Unique ID at the project level – "Award Identifying Number" shown on award documentation
Partner ID: Unique ID at the partner level – use EIN; if no EIN, a unique ID will be assigned for use in these reports
State or territory of operation: State or territory name
County of operation: Physical county name
Farm ID: Unique ID at the operation level assigned by Farm Service Agency (FSA)
Tract ID: Unique ID at the tract level assigned by FSA
Field ID: Unique ID at the field level assigned by FSA

Project Summary

Commodity type

Data element name: Commodity type

Reporting question: What climate-smart commodity types are produced by this project?

Description: Type of commodity incentivized by the project. These commodities include those for whom farmers are directly receiving incentives or other types of marketing support. See full list of commodity options in Appendix B. List one commodity per row.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: FSA commodity list

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Commodity sales

Data element name: Commodity sales

Reporting question: Did project activities result in sales this quarter of the commodity(ies) produced by this project?

Description: Indicator of sales of commodity(ies) related to project activities. If sales are reported, complete the *Marketing Activities* worksheet (Table 3) as part of the quarterly performance report.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Farms enrolled

Data element name: Farms enrolled

Reporting question: Did the project enroll any producers or fields this quarter?

Description: Indicator that the project enrolled producers or fields. If enrollment activities occurred this quarter, complete the *Producer Enrollment* and *Field Enrollment* worksheets (Tables 4 and 5) as part of the quarterly performance report.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

GHG calculation methods

Data element name: GHG calculation methods

Reporting question: What methods is the project using to calculate GHG benefits?

Description: List the way(s) that GHG benefits are being measured and calculated by the project this quarter.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Models
- Direct field measurements
- Both

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

GHG cumulative calculation

Data element name: GHG cumulative calculation

Reporting question: What method(s) was used to calculate the total cumulative GHG benefits reported here?

Description: List the method(s) that was used to calculate the total cumulative GHG benefits reported by the project this quarter.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:
- Models
- Direct field measurements
- Both

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Cumulative GHG benefits

Data element name: Cumulative GHG benefits

Reporting question: What are the project's estimated total GHG emission reductions (CO2eq) to date?

Description: Total cumulative estimated greenhouse gas emission reductions from practice implementation. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Cumulative carbon stock

Data element name: Cumulative carbon stock

Reporting question: How much carbon has the project sequestered to date?

Description: Estimated total cumulative change in carbon stock based on practice implementation. This is updated quarterly. If there are no changes, enter the same numbers as the previous quarter. Conversion rate is one ton of carbon = 3.67 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Cumulative CO2 benefit

Data element name: Cumulative CO2 benefit

Reporting question: What are the project's estimated total cumulative CO2 emission reductions to date?

Description: Estimated total cumulative carbon dioxide emission reductions based on practice implementation. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Cumulative CH4 benefit

Data element name: Cumulative CH4 benefit

Reporting question: What are the project's estimated total CH4 emission reductions to date?

Description: Estimated total cumulative methane reduction based on practice implementation. This is updated quarterly. If there are no changes, enter the same numbers as the previous quarter. Conversion rate is one ton of CH_4 = 25 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CH4 reduced in CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Cumulative N20 benefit

Data element name: Cumulative N2O benefit

Reporting question: What are the project's estimated total N2O emission reductions to date?

Description: Estimated total cumulative nitrous oxide reduction based on practice implementation. This is updated quarterly. If there are no updated numbers enter the same number as the previous quarter. Conversion rate is one ton of N_2O = 298 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons N2O reduced in CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Offsets produced

Data element name: Offsets produced

Reporting question: How many carbon offsets have been produced in the project?

Description: Total carbon offsets produced by enrolled project fields during the quarter. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Offsets sale

Data element name: Offsets sale

Reporting question: To what marketplace(s) were carbon offsets sold?

Description: Marketplaces to which carbon offsets produced by enrolled project fields were sold. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace. List each marketplace name. Separate names with commas.

Data type: Text

Select multiple values: NA

Measurement unit: Name

Allowed values: Text

Logic: Respond if >0 to 'Offsets produced'

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Offsets price

Data element name: Offsets price

Reporting question: What was the average price of carbon received for offsets?

Description: Average price per metric ton paid for carbon offsets produced by enrolled project fields. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars per metric ton

Allowed values: 0-500

Logic: Respond if >0 to 'Offsets produced'

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Insets produced

Data element name: Insets produced

Reporting question: How many carbon insets have been produced in the project?

Description: Total carbon insets produced by enrolled fields during the quarter. Insets are defined as having been verified and certified using an accepted standard and accounted for within Scope 3 emissions for a firm.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Cost of on-farm TA

Data element name: Cost of on-farm TA

Reporting question: What is the total amount that has been spent to provide on-farm TA?

Description: Total cost of any field- or practice-specific technical assistance provided by the project (by recipient or partners) to any producers. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars

Allowed values: $0-$50,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

MMRV cost

Data element name: MMRV cost

Reporting question: What is the total amount that has been spent on MMRV activities?

Description: Total cost of all MMRV activities paid for by the project (recipient or partners). MMRV components are defined as measurement (calculations or estimations of GHG emissions), monitoring (ongoing review and confirmation that the climate-smart practices have been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time), reporting (documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization), and verification (independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable). This is updated quarterly. If there are no changes, enter the same number as the previous quarter.

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars

Allowed values: $0-$50,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

GHG monitoring method

Data element name: GHG monitoring 1-5

Reporting question: How did the project monitor GHG benefits?

Description: Up to the five most common forms of monitoring GHG benefits used this quarter as part of MMRV requirements. Monitoring is defined as ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG monitoring methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG monitoring methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Drones
- Ground-level photos and videos
- On-farm visit
- Plot-based sampling
- Producer records or attestation
- Satellite monitoring or remote sensing
- Soil metagenomics
- Soil sensors
- Water sensors
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

GHG reporting method

Data element name: GHG reporting 1-5

Reporting question: How did the project track and report implementation of practices to reduce GHG emissions?

Description: Up to the five most common forms of tracking and reporting on practice implementation used this year as part of MMRV requirements. Reporting is defined as documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG reporting methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG reporting methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Automated devices
- Email
- Mobile app
- Paper
- Third-party actors
- Website
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

GHG verification method

Data element name: GHG verification method 1-5

Reporting question: How did the project verify implementation of practices to reduce GHG emissions?

Description: Up to the five most common forms of verifying practice implementation used this year as part of MMRV requirements. Verification is defined as independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG verification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG verification methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Artificial intelligence
- Audit by recipient
- Computer modeling
- Photos
- Record audit
- Satellite imagery
- Site or field visit
- Third-party audit
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Partner Activities

Unique IDs	
Partner ID	Unique Project ID for each partner

Partner name	
Data element name: Name of partner organization	**Reporting question:** What is the official name of the recipient or partner organization?
Description: Legal name of recipient or partner organization	
Data type: Text	**Select multiple values**: NA
Measurement unit: NA	**Allowed values:** Text
Logic: None – all respond	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Partnership initiation

Partner type	
Data element name: Type of partner organization	**Reporting question:** What type of organization is this?
Description: Legal/financial structure of recipient or partner organization	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Commodity groups (501c5) • For-profit • Individual • Nonprofit • State or local agency • Tribal agency • University
Logic: None – all respond	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Partnership initiation

Partner POC	
Data element name: Partner POC	**Reporting question:** Who is the point of contact for this project at the recipient or partner organization?
Description: Name of a point of contact for the recipient or partner organization	
Data type: Text	**Select multiple values**: NA
Measurement unit: NA	**Allowed values:** Text
Logic: None – all respond	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Partnership initiation; update as necessary

Partner POC email	
Data element name: Partner POC email	**Reporting question:** What is the point of contact's email address?
Description: Email of the point of contact for the recipient or partner organization	
Data type: Text	**Select multiple values**: NA
Measurement unit: NA	**Allowed values:** Text
Logic: None – all respond	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Partnership initiation; update as necessary

Partnership start date

Data element name: Partnership start date | **Reporting question:** When did the partnership start?

Description: Date that the partner organization and the recipient began formally partnering on the project

Data type: Date | **Select multiple values**: NA

Measurement unit: MM/DD/YYYY | **Allowed values:** 01/01/2023 – 12/31/2030

Logic: No response for recipient | **Required:** Yes

Data collection level: Partner | **Data collection frequency:** Partnership initiation

Partnership end date

Data element name: Partnership end date | **Reporting question:** When did the partnership end?

Description: Date that the partner organization and the recipient stopped formally partnering on the project

Data type: Date | **Select multiple values**: NA

Measurement unit: MM/DD/YYYY | **Allowed values:** 01/01/2023 – 12/31/2030

Logic: No response for recipient | **Required:** Yes

Data collection level: Partner | **Data collection frequency:** Partnership end quarter

New partnership

Data element name: New partnership | **Reporting question:** Is this a new partnership?

Description: A new partnership means that the recipient and the partner organization have not had a formal working relationship (under contract or on a grant) prior to the start of the project.

Data type: List | **Select multiple values**: No

Measurement unit: Category | **Allowed values:**

- Yes
- No
- I don't know

Logic: No response for recipient | **Required:** Yes

Data collection level: Partner | **Data collection frequency:** Partnership initiation

Partner total requested

Data element name: Partner total requested | **Reporting question:** What is the total amount of funding the partner has requested to date from this project?

Description: Cumulative (total) amount of funds that the partner has requested reimbursement for from the recipient from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus the amount of funds requested in the reporting quarter. If there are no changes, report the value from the previous quarter.

Data type: Decimal | **Select multiple values**: NA

Measurement unit: Dollars | **Allowed values:** $0-$100,000,000

Logic: No response for recipient | **Required:** Yes

Data collection level: Partner | **Data collection frequency:** Quarterly

Total match contribution

Data element name: Total match contribution

Reporting question: What is the total match value the organization has contributed to the project to date?

Description: Cumulative (total) value of funds and in-kind contributions (e.g., staff time, inputs, equipment rental, marketing support) that the partner has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus match contributions in the reporting quarter. If there are no changes, report the value from the previous quarter.

Data type: Decimal

Select multiple values: NA

Measurement unit: Dollars

Allowed values: $0-$100,000,000

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Quarterly

Total match incentives

Data element name: Total match incentives

Reporting question: What is the total value of match provided by this organization for producer incentives?

Description: Cumulative (total) value of funds for incentive payments directly to producers that the partner has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus match incentives in the reporting quarter. If there are no changes, report the value from the previous quarter.

Data type: Decimal

Select multiple values: NA

Measurement unit: Dollars

Allowed values: $0-$100,000,000

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Quarterly

Match type

Data element name: Match type 1-3

Reporting question: What types of match contributions has the organization provided to the project?

Description: Types of match contributions *other than incentives* provided directly to producers by the organization from the start of the partnership to the end of the reporting quarter. Enter up to the top three (in dollar value) types of match contributions provided. In-kind staff time could be used for technical assistance, marketing assistance, or other support to producers. Production inputs include seed, fertilizer, pesticides, equipment and other inputs for use in the field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 match types are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other match types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Equipment rental or use
- In-kind staff time
- Production inputs (reduced cost or free)
- Program income
- Software
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Quarterly

Match amount

Data element name: Match amount 1-3

Reporting question: What is the value of the match contributions the organization provided to the project?

Description: Cumulative (total) value of funds for each match type that the organization has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. Enter amounts for up to the top three (in dollar value) match types. The worksheet provides three columns for this data element. Enter one value for each column. If fewer than 3 match types are used, leave unnecessary columns blank.

Data type: Decimal

Select multiple values: NA

Measurement unit: Dollars

Allowed values: $0-$100,000,000

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Quarterly

Training type provided

Data element name: Training type 1-3 provided

Reporting question: What types of training has the organization provided to project partners?

Description: Types of training provided to the project partner as a result of participating in the project during the past quarter. Training can come from the recipient, a project partner organization (including other divisions of their own organization, or an outside organization. Enter up to the top three (in dollar value) types of partner training provided. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 training types are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other training types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Data collection
- Grant reporting
- Marketing opportunities
- Providing financial assistance
- Providing technical assistance
- Writing producer contracts
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Quarterly

Activity by partner

Data element name: Activity 1-3 by partner

Reporting question: What types of activities has the organization provided to the project?

Description: Types of activities that the recipient or partner organization has provided during the reporting quarter. Enter up to the top three (in dollar value) types of activities undertaken. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 activity types are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other activity types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Marketing support
- MMRV support
- Producer outreach for enrollment
- Technical assistance to producers
- Training to other partner organizations
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Quarterly

Activity cost

Data element name: Activity cost 1-3	**Reporting question:** What is the value of the activities this organization has provided to the project?
Description: Cumulative (total) cost of each activity type that the organization has undertaken or offered from the start of the partnership to the end of the reporting quarter. Enter amounts for up to the top three (in dollar value) activity types. The worksheet provides three columns for this data element. Enter one value for each column. If fewer than 3 activity types are provided, leave unnecessary columns blank.	
Data type: Decimal	**Select multiple values**: NA
Measurement unit: Dollars	**Allowed values:** $0-$100,000,000
Logic: None – all respond	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Quarterly

Products supplied

Data element name: Products supplied	**Reporting question:** What products or supplies were provided to enrolled fields?
Description: Name(s) of products supplied to enrolled producers as incentives or matching contributions. Enter the name of each product, including its brand. Separate each product name with a comma. If no products or supplies were provided by the organization, leave the column blank.	
Data type: Text	**Select multiple values**: NA
Measurement unit: Name	**Allowed values:** Text
Logic: None – all respond	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Quarterly

Product source

Data element name: Product source	**Reporting question:** Which companies provided the supplies?
Description: Name of firm or company from which supplies were obtained.	
Data type: Text	**Select multiple values**: NA
Measurement unit: Name	**Allowed values:** Text
Logic: Respond if text entered for 'Products supplied'	**Required:** Yes
Data collection level: Partner	**Data collection frequency:** Quarterly

Marketing Activities

Commodity type	
Data element name: Commodity type	**Reporting question:** What type of commodity is produced by the farmers enrolled in this project?
Description: List a single commodity produced or marketed through incentives from this project. If multiple commodities are produced by the project, use additional rows of the worksheet to report each commodity. Use the FSA commodity list in Appendix B and choose the commodity from the list.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** FSA commodity list
Logic: None – all respond	**Required:** Yes
Data collection level: Project	**Data collection frequency:** Quarterly

Marketing channel type	
Data element name: Marketing channel type	**Reporting question:** What type of marketing channel is used to sell this commodity?
Description: List a single type of marketing channel used to sell the commodity produced by farmers enrolled in the project. If a single commodity is marketed through multiple channels, use additional rows of the worksheet to report each combination of commodity and marketing channel. If "other" is chosen, use the additional column to enter the other marketing channel type(s) as free text.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Agricultural marketing board • Biorefinery • Commodity broker • Direct to consumer • Direct to institution • Direct to restaurant • Distributor (including grain elevators) • Food hub or cooperative • Food processor • Non-food byproducts processor • Retailer • USDA • Other (specify)
Logic: None – all respond	**Required:** Yes
Data collection level: Project	**Data collection frequency:** Quarterly

Number of buyers	
Data element name: Number of buyers	**Reporting question:** How many buyers are there in this marketing channel?
Description: List the number of individual firms or buyers in this marketing channel.	
Data type: Integer	**Select multiple values**: No
Measurement unit: Count	**Allowed values:** 1-500
Logic: None – all respond	**Required:** Yes
Data collection level: Project	**Data collection frequency:** Quarterly

Names of buyers

Data element name: Names of buyers

Reporting question: What are the names of all of the buyers in this marketing channel?

Description: Provide the names of all buyers in this marketing channel. Separate each name with a comma.

Data type: Text

Select multiple values: NA

Measurement unit: Name

Allowed values: Text

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Marketing channel geography

Data element name: Marketing channel geography

Reporting question: What is the primary geography of the marketing channel?

Description: The primary geography of the type of marketing channel. Primary geography means the scale at which most of the activity of buying and selling happens. Local means within a single state or directly neighboring states. Regional means within a five-to-ten state area. National means across the United States. International means specific locations outside of the United States. Global means across the world or not to a specific international location.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Local
- Regional
- National
- Global

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Value sold

Data element name: Value sold

Reporting question: What is the value of the commodity sold in this marketing channel?

Description: The dollar value of the commodity sold in this marketing channel this quarter (non-cumulative).

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars

Allowed values: $1-$100,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Volume sold

Data element name: Volume sold

Reporting question: What is the volume of the commodity sold in this marketing channel?

Description: The volume of the commodity sold in this marketing channel this quarter (non-cumulative).

Data type: Decimal

Select multiple values: No

Measurement unit: Number

Allowed values: 1-100,000,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Volume sold unit

Data element name: Volume sold unit

Reporting question: What is the unit of volume?

Description: The unit associated with the volume of the commodity sold in the marketing channel. If "other" is chosen, use the additional column to enter the appropriate unit as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Bales (500 pounds)
- Bushels
- Carcass pounds
- Gallons
- Kilograms
- Linear board feet
- Liveweight pounds
- Metric tons
- Pounds
- Short tons
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Price premium

Data element name: Price premium

Reporting question: What price premium is received for the commodity sold in this marketing channel?

Description: The price premium received for the commodity sold in this marketing channel this quarter. Price premium is the amount received above a 'business as usual' price.

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars

Allowed values: $0.01-$10,000

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Price premium unit

Data element name: Price premium unit

Reporting question: What is the unit for the price premium?

Description: The unit associated with the price premium for the commodity sold in the marketing channel. If "other" is chosen, use the additional column to enter the appropriate unit as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Per bale (500 pounds)
- Per bushel
- Per carcass pound
- Per gallon
- Per kilogram
- Per linear board foot
- Per live pound
- Per metric ton
- Per ounce
- Per short ton
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Price premium to producer

Data element name: Price premium to producer

Reporting question: What percent of the price premium is provided to the producer for the commodity sold in this marketing channel?

Description: The percent of the price premium provided to the producer for the commodity sold in this marketing channel this quarter. Price premium is the amount received above a 'business as usual' price.

Data type: Decimal

Select multiple values: No

Measurement unit: Percent

Allowed values: 0-100

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Product differentiation method

Data element name: Product differentiation method 1-3

Reporting question: What methods are used to differentiate climate-smart commodities in this marketing channel?

Description: Provide the methods used to differentiate the climate-smart commodity in this market channel. Product differentiation methods are ways to distinguish or differentiate the climate-smart commodity in the marketplace. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 product differentiation methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other product differentiation methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Certification/verification for internal insetting
- Farm certification
- Label or badge used on packaging or marketing
- Third party certification/verification
- Trademark
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Marketing method

Data element name: Marketing method 1-3

Reporting question: What methods are used to market climate-smart commodities in this marketing channel?

Description: Provide the method(s) used to market this commodity in this market channel. Marketing method is the way that potential buyers of the climate-smart commodity are engaged by the project partners as the sellers or facilitators of sale. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 marketing methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other marketing methods as free text

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Label or badge used on packaging or marketing materials
- Marketing partnership (e.g., promotion by buyer)
- Print marketing campaign
- Social media and digital marketing campaign
- Verbal marketing campaign (e.g., radio, word of mouth)
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Marketing channel identification method

Data element name: Marketing channel identification method 1-3

Reporting question: What methods are used to generate interest in climate-smart commodities in this marketing channel?

Description: Provide the marketing channel identification method(s) used for this commodity in this market channel. Market channel identification methods are the ways that producers and project partners generate interest in purchasing the climate-smart commodity. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 marketing channel identification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other marketing channel identification methods as free text

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Educational tours for buyers
- In-person lead generation
- Negotiated contracts with buyers
- Partnership network or project partner
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Traceability method

Data element name: Traceability method 1-3

Reporting question: What traceability methods are used for climate-smart commodities in this channel?

Description: Provide the traceability method(s) used for the climate-smart commodity in this market channel. Traceability methods are ways to trace the climate-smart commodity or the climate-smart claims through the supply chain. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 traceability methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other traceability methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Barcode or unique ID
- Blockchain
- Book and claim
- Chain of custody
- Mass balance
- Recordkeeping
- Registry with certification
- Segregation
- Supply shed
- Volume proxy
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Project

Data collection frequency: Quarterly

Producer Enrollment

Unique IDs	
Farm ID	Unique Farm ID assigned by FSA
State or territory	State name (must match FSA farm enrollment data)
County of residence	County name (must match FSA farm enrollment data)

Producer data change

Data element name: Producer data change

Reporting question: Is there new/updated information for a producer who is re-enrolling in the project?

Description: Indicates that there is new or updated information for a producer who had previously enrolled in the project and is re-enrolling.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:
- Yes
- No

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Re-enrollment

Producer start date

Data element name: Producer start date

Reporting question: When did the producer enroll in the project?

Description: Date that the producer enrolled in the project by signing their first contract.

Data type: Date

Select multiple values: NA

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023 – 12/31/2030

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

Producer name

Data element name: Producer name

Reporting question: What is the name of producer enrolled in the project?

Description: Name of the producer enrolled in the project; the name must match the name contained in the customer's Business Partner record and the Farm Operating Plan in FSA Business File for that Farm ID.

Data type: Text

Select multiple values: NA

Measurement unit: NA

Allowed values: Text

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

Underserved status

Data element name: Underserved status

Reporting question: Is this producer considered an underserved and/or a small producer?

Description: Underserved status of the primary operator of the enrolled operation. Underserved producers generally include beginning farmers, socially disadvantaged farmers, veteran farmers, and limited resource farmers; women farmers and producers growing specialty crops are generally also included in these categories. Small farms are generally those with less than $350,000 in annual gross cash farm income. Indicate whether this producer is considered underserved, a small producer, or both underserved and a small producer. Use "I don't know" if the producer declines to answer. Departmental Regulation 4370-001 provides USDA's policies for collecting demographic data, including race, ethnicity and gender. Providing demographic information is voluntary and at the discretion of the customer. Demographic information is used by USDA for statistical purposes only and will not be used to determine an applicant's eligibility for programs or services for which they apply.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes, underserved
- Yes, small producer
- Yes, underserved and small producer
- No
- I don't know

Logic: None – all respond

Required: No

Data collection level: Producer

Data collection frequency: Initial enrollment

Total area

Data element name: Total area

Reporting question: What is the total area of the farm?

Description: Total area of the farm associated with the Farm ID. Report total area of the farm, even if only a portion of the farm is enrolled in the project. If a producer is enrolled in the project for multiple years, review the total area each time a new contract is signed and provide any necessary updates.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Less than 1 acre
- 1 to 9 acres
- 10 to 49 acres
- 50 to 69 acres
- 70 to 99 acres
- 100 to 139 acres
- 140 to 179 acres
- 180 to 219 acres
- 220 to 259 acres
- 260 to 499 acres
- 500 to 999 acres
- 1,000 to 1,999 acres
- 2,000 to 4,999 acres
- 5,000 or more acres

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Total crop area

Data element name: Total crop area	**Reporting question:** What percent of the current operation is cropland?
Description: Area of the total farm that is currently used as cropland. If a producer is enrolled in the project for multiple years, review the total crop area each time a new contract is signed and provide any necessary updates.	
Data type: Integer	**Select multiple values:** No
Measurement unit: Acres	**Allowed values:** 0-100,000
Logic: None – all respond	**Required:** Yes
Data collection level: Producer	**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

Total livestock area

Data element name: Total livestock area	**Reporting question:** What amount of the current operation is used for livestock (by area)?
Description: Area of the total farm that is currently used for pasture, grazing, rangeland; or animal housing, feeding or milking. If a producer is enrolled in the project for multiple years, review the total livestock area each time a new contract is signed and provide any necessary updates.	
Data type: Integer	**Select multiple values:** No
Measurement unit: Acres	**Allowed values:** 0-100,000
Logic: None – all respond	**Required:** Yes
Data collection level: Producer	**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

Total forest area

Data element name: Total forest area	**Reporting question:** What amount of the current operation is forested (by area)?
Description: Area of the total farm that is currently considered forest land use. Forest land use means that at least 10% of the land area is covered in trees that will be at least 13 feet tall when mature. If a producer is enrolled in the project for multiple years, review the total forest area each time a new contract is signed and provide any necessary updates.	
Data type: Integer	**Select multiple values:** No
Measurement unit: Acres	**Allowed values:** 0-100,000
Logic: None – all respond	**Required:** Yes
Data collection level: Producer	**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

Livestock type

Data element name: Livestock type 1-3

Reporting question: What types of livestock are raised on the farm?

Description: Up to top three types of livestock (by head count) on the farm. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 livestock types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other livestock types as free text. If a producer is enrolled in the project for multiple years, review the livestock type each time a new contract is signed and provide any necessary updates.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Alpacas
- Beef cows
- Beefalo
- Buffalo or bison
- Chickens (broilers)
- Chickens (layers)
- Dairy cows
- Deer
- Ducks
- Elk
- Emus
- Equine
- Geese
- Goats
- Honeybees
- Llamas
- Reindeer
- Sheep
- Swine
- Turkeys
- Other (specify)

Logic: Respond if 'Total livestock area' >0

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Livestock head

Data element name: Livestock head 1-3

Reporting question: How many livestock (by type) are on this operation?

Description: Average annual head count for each type of livestock. Enter amounts for up to the top three livestock types by number. The worksheet provides three columns for this data element. Enter one value for each column. If there are fewer than 3 livestock types, leave unnecessary columns blank. If a producer is enrolled in the project for multiple years, review the average annual head count each time a new contract is signed and provide any necessary updates.

Data type: Integer

Select multiple values: NA

Measurement unit: Head count

Allowed values: 1-10,000,000

Logic: Respond if 'Total livestock area' >0

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Organic farm

Data element name: Organic farm

Reporting question: Is any part of the farm currently USDA-certified organic or transitioning to USDA-certified organic?

Description: USDA-certified organic means that the farm has been certified by an accredited organic certifying agent or is transitioning to USDA-certified organic by not using any of the prohibited substances. Yes means that some or all of the farm is certified organic or transitioning to certified organic. No means that no part of the farm is certified organic or transitioning to certified organic. If a producer is enrolled in the project for multiple years, review the organic certification status of the farm each time a new contract is signed and provide any necessary updates.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: No

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Organic fields

Data element name: Organic fields

Reporting question: Are any of the fields enrolled in the project currently USDA-certified organic or transitioning to USDA-certified organic?

Description: USDA-certified organic means that the operation has been certified by an accredited organic certifying agent or is transitioning to USDA-certified organic by not using any of the prohibited substances. Yes means that some or all of the fields enrolled in the project are certified organic or transitioning to certified organic. No means that no part of the fields enrolled in the project are certified organic or transitioning to certified organic. If a producer is enrolled in the project for multiple years, review the organic certification status of the enrolled fields each time a new contract is signed and provide any necessary updates.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Organic operation'

Required: No

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Producer motivation

Data element name: Producer motivation

Reporting question: Which of the following was the primary reason the producer enrolled in this project?

Description: Primary operator's motivation for enrolling in the project.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Financial benefit
- Environmental benefit
- New market opportunity
- Partnerships or networks
- Other

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

Producer outreach

Data element name: Producer outreach 1-3

Reporting question: What types of outreach were provided to producers?

Description: Up to three most common types of outreach provided to producer prior to enrollment. Outreach activities are those focused on identifying and enrolling producers in the project. Outreach can come from the recipient or project partners. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 outreach types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other outreach types as free text.

Data type: List

Select multiple values: Yes

Measurement unit: Category

Allowed values:

- Commodity organizations
- Conferences
- Cooperative extension
- Digital communications and resources
- Education workshops, field days, and town halls
- Existing partner networks
- Farm visits and one-on-one meetings
- General advertising
- Peer referrals and producer groups
- Phone calls
- Print communications and resources
- Retailers
- State agencies
- Targeted messaging using proprietary data
- Technical service providers
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

CSAF experience

Data element name: CSAF experience

Reporting question: Has the primary operator implemented CSAF practices in the last ten years anywhere on the farm?

Description: Has this farm implemented climate-smart agriculture or forestry (CSAF) practices anywhere on the farm in the past 10 years or since the current primary operator took control (whichever time period is shorter)? CSAF practices are included in a list in Appendix A.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

CSAF federal funds

Data element name: CSAF federal funds

Reporting question: Were prior CSAF practices supported by federal funds?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by federal funds? Federal funds are defined as being from programs including, but not limited to, those from the Natural Resources Conservation Service ((NRCS), including through Environmental Quality Incentives Program (EQIP), Conservation Stewardship Program (CSP), Regional Conservation Partnership Program (RCPP), or related programs), the Farm Service Agency Conservation Reserve Program (CRP), as well as funds from other USDA programs or other federal agencies.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don’t know

Logic: Respond if yes to 'CSAF experience'

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

CSAF state or local funds

Data element name: CSAF state or local funds

Reporting question: Were prior CSAF practices supported by state or local funds?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by state funds? State or local funds are those from state departments of agriculture or other state agencies, local water quality districts and other local agencies.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don’t know

Logic: Respond if yes to 'CSAF experience'

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

CSAF nonprofit funds

Data element name: CSAF nonprofit funds

Reporting question: Were CSAF practices supported by nonprofit funds?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by nonprofit funds? Nonprofit funds are those offered directly from a nonprofit organization to a producer.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don’t know

Logic: Respond if yes to 'CSAF experience'

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment

CSAF market incentives

Data element name: CSAF market incentives	**Reporting question:** Were CSAF practices supported by market incentives?
Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by market incentives? Market incentives include premiums paid by a commodity buyer or by a consumer based on branding or labeling as a climate-smart commodity.	
Data type: List	**Select multiple values:** No
Measurement unit: Category	**Allowed values:** • Yes • No • I don't know
Logic: Respond if yes to 'CSAF experience'	**Required:** Yes
Data collection level: Producer	**Data collection frequency:** Initial enrollment

Field Enrollment

Unique IDs

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)
Prior Field ID, if applicable	Prior Field ID assigned by FSA if there has been reconstitution of the farm resulting in a new Field ID during the field's enrollment in the project

Field data change

Data element name: Field data change

Reporting question: Has the information previously reported for this field changed?

Description: Indicator that this entry is being used to report any relevant changes, such as a new Field ID number or changes to the commodity or practice combinations, for a field that has previously been enrolled in the project.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Re-enrollment

Contract start date

Data element name: Contract start date

Reporting question: What is the start date of the contract with the producer that includes this field?

Description: Start date listed on the contract that enrolls the field in the project.

Data type: Date

Select multiple values: NA

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023 – 12/31/2030

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Total field area

Data element name: Total field area

Reporting question: What is the total size of the enrolled field?

Description: Total size of the field enrolled with the project.

Data type: Decimal

Select multiple values: No

Measurement unit: Acres

Allowed values: .01-500

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Commodity category

Data element name: Commodity category

Reporting question: What category of commodity(ies) is (are) produced from this field?

Description: Category of commodity(ies) produced in field enrolled in the project

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Crops
- Livestock
- Trees
- Crops and livestock
- Crops and trees
- Livestock and trees
- Crops, livestock and trees

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Commodity type

Data element name: Commodity type

Reporting question: What type of commodity is produced from this field?

Description: Type of commodity produced in field enrolled in the project. See full list in Appendix B. The worksheet provides a drop-down list of the allowed values. Choose the appropriate value. Enter additional commodities in subsequent rows.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: FSA commodity list

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Baseline yield

Data element name: Baseline yield

Reporting question: What is the baseline yield of this field?

Description: Average annual yield of commodity in 3 years prior to enrollment. Provide yield for the enrolled field if possible. If not at field level, provide average annual yield for the specific commodity for the operation.

Data type: Decimal

Select multiple values: No

Measurement unit: Production per acre or animal

Allowed values: .01-100,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Baseline yield unit

Data element name: Baseline yield unit

Reporting question: Baseline yield unit

Description: Unit of average annual yield of commodity in enrolled field in 3 years prior to enrollment. The worksheet provides a drop-down list of choices for this data element. If "other" is chosen, use the additional column to enter the appropriate yield unit as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Animal units per acre
- Bushels per acre
- Carcass pounds per animal
- Head per acre
- Hundred-weights (or pounds) per head
- Linear feet per acre
- Liveweight pounds per animal
- Pounds per acre
- Tons per acre
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Baseline yield location

Data element name: Baseline yield location

Reporting question: For what portion of the operation is the baseline yield being reported?

Description: Location of the reported average annual yield of commodity in 3 years prior to enrollment. If "other" is chosen, use the additional column to enter the appropriate location as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Enrolled field
- Whole operation
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Field land use

Data element name: Field land use

Reporting question: What is this field's land use history?

Description: Prior to enrollment, what was the most common land use for this field in the past 3 years?

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Crop land
- Forest land
- Non-agriculture
- Other agricultural land
- Pasture
- Range

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Field irrigated

Data element name: Field irrigated	**Reporting question:** What is this field's irrigation history?
Description: Prior to enrollment, what was the most common irrigation practice on this field the past 3 years?	
Data type: List	**Select multiple values:** No
Measurement unit: Category	**Allowed values:** • No irrigation • Center pivot • Drip-subsurface • Drip-surface • Flood/border • Furrow/ditch • Lateral/linear sprinklers • Micro-sprinklers • Seepage • Side roll • Solid set sprinklers • Supplemental • Surface • Traveling gun/towline • Wheel Line • Other
Logic: None – all respond	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Initial enrollment

Field tillage

Data element name: Field tillage	**Reporting question:** What is this field's tillage history?
Description: Prior to enrollment, what was the most common tillage approach during the past 3 years?	
Data type: List	**Select multiple values:** No
Measurement unit: Category	**Allowed values:** • None • Conventional, inversion • Conventional, vertical • No-till, direct seed • Reduced till, inversion • Reduced till, vertical • Strip till • Other
Logic: None – all respond	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Initial enrollment

Practice past extent - farm

Data element name: Practice past extent - farm

Reporting question: What percent of the farm has implemented this CSAF practice (combination) previously?

Description: Prior to enrollment, on what portion of the whole farm had this (these) CSAF practice(s) ever been used by the primary operator? If multiple practices are planned to be implemented in this field, enter the value that best corresponds to the farm's prior experience with the planned set of practices.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Never used
- Used on less than 25% of operation
- Used on 25-50% of operation
- Used on 51-75% of operation
- Used on more than 75% of operation

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Field any CSAF practice

Data element name: Field any CSAF practice

Reporting question: What is this field's prior experience with CSAF practices?

Description: Prior to enrollment, have any CSAF practice or practices been used in this field in the past 3 years? CSAF practices are included in a list in Appendix A.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Practice past use - this field

Data element name: Practice past use - this field

Reporting question: Have this CSAF practice (combination) been implemented previously in this field?

Description: Prior to enrollment, had this (these) CSAF practice(s) been used in this field in the in the past 3 years? Enter yes if all of the practices had been used previously in this field; enter some if multiple practices are being implemented and one or more, but not all of the practices had been used previously in this field; and enter no if none of the practices had been used previously in this field.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- Some
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Practice type

Data element name: Practice type 1-7

Reporting question: What CSAF practice is being implemented in this field through the project?

Description: Which CSAF practice or practices will be implemented on this field as part of enrollment in the project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: See list in Appendix A

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Practice standard

Data element name: Practice standard 1-7

Reporting question: What standard does the CSAF practice follow?

Description: Is the CSAF practice being implemented on the field as part of enrollment in the project following a defined practice standard? The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- NRCS
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Planned practice implementation year

Data element name: Practice 1-7 implementation year

Reporting question: What year is the CSAF practice planned to be implemented?

Description: Year that the CSAF practice is planned to be implemented on the field. Use 2022 for early adopters, defined as fields that have the practice actively implemented in 2022 (prior to contract being signed for this project). The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: Integer

Select multiple values: No

Measurement unit: Year

Allowed values: 2022-2030

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Practice extent

Data element name: Practice 1-7 extent

Reporting question: To what extent is the practice implemented?

Description: Total area, length, or head where the practice is being implemented in the field specified by the contract.

Data type: Decimal

Select multiple values: No

Measurement unit: Extent

Allowed values: .01-100,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Initial enrollment

Practice extent unit	
Data element name: Practice 1-7 extent unit	**Reporting question:** Unit for extent of practice implementation
Description: Unit for extent of practice implementation on the field specified by the contract. If "other" is chosen, use the additional column to enter the appropriate unit.	
Data type: List	**Select multiple values:** No
Measurement unit: Category	**Allowed values:** • Acres • Head of livestock • Linear feet • Square feet • Other (specify)
Logic: None – all respond	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Initial enrollment

CSAF Practice Sub-questions

For certain practices, additional questions are asked that provide information necessary to estimate greenhouse gas benefits from implementation of the practice. See Table 11 in the *CSAF Practice Sub-questions* section for descriptions of individual questions to be answered depending on the CSAF practices selected.

Farm Summary

Unique IDs

Farm ID	Unique Farm ID assigned by FSA
State or territory	State name (must match FSA farm enrollment data)
County of residence	County name (must match FSA farm enrollment data)

Producer TA received

Data element name: Producer TA received 1-3

Reporting question: What types of technical assistance were provided to this producer?

Description: Did the recipient or any partner provide technical assistance (TA) to the producer this year? Technical assistance is any training, education, capacity building or other support provided by any project partner(s) directly to producers enrolled in the project. List up to the top three most common types of TA provided to this producer. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 TA types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other TA types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Demonstration plots
- Equipment demonstrations
- Group field days or in-person field workshops
- Hotline
- One-on-one enrollment assistance
- One-on-one field visits
- One-on-one producer mentorship
- Producer networks and peer-to-peer groups
- Retailer consultation
- Social media/digital tools
- Train-the-trainer opportunities
- Virtual meetings or field days
- Webinars and videos
- Written materials
- None
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Producer incentive amount

Data element name: Producer incentive amount

Reporting question: What is the total value of financial incentives provided to this producer?

Description: Total incentive payment received by the producer from USDA project funds for the year (non-cumulative). Do not include incentive payments made with partner match funds.

Data type: Decimal

Select multiple values: NA

Measurement unit: Dollars

Allowed values: $0-$5,000,000

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Incentive reason

Data element name: Incentive reason 1-4

Reporting question: Why were incentives provided to this producer?

Description: List up to four reasons for producer incentive payments. List the top 4 based on total value of the incentive for each reason. The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 reasons, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other reasons as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Avoided conversion
- Conference or training attendance
- Demographics/equity payment
- Enrollment
- Foregone revenue
- Historic data collection
- Identity preservation (supply chain tracing)
- Implementation of practices
- MMRV (e.g., data collection, reporting)
- Passing audit
- Price premium on output
- Yield change
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Incentive structure

Data element name: Incentive structure 1-4

Reporting question: What are the units for the financial incentives provided to this producer?

Description: List the structures (units) corresponding to the top 4 (by dollar value) incentive payments to producers. Production unit is weight or volume (bushel, kilogram, ton). The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 structure types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other structure types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Flat rate
- Per animal head
- Per area
- Per length
- Per production unit
- Per ton GHG
- Per tree
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Incentive type

Data element name: Incentive type 1-4

Reporting question: What type of incentives were provided to each producer?

Description: List the top 4 types of incentive payments to producers (based on dollar value). The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 incentive types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other incentive types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Cash payment
- Equipment loan
- Guaranteed commodity premium payment
- Inputs and supplies
- Land rental
- Loan
- Paid labor
- Post-harvest transportation
- Tuition or fees for training
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Payment on enrollment

Data element name: Payment on enrollment

Reporting question: What portion of the financial incentive is provided to the producer upon enrollment in the project?

Description: Any incentive payment provided to the producer upon enrollment/signing a contract, and not related to any implementation, MMRV or sales activities. Full payment means the full incentive amount for any contract held by the producer is paid upon enrollment. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon enrollment. No payment means that none of the full incentive amount for any contract held by the producer is paid upon enrollment.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Full payment
- Partial payment
- No payment

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Payment on implementation

Data element name: Payment on implementation

Reporting question: What portion of the financial incentive is provided to the producer upon implementation of the practices?

Description: Any incentive payment provided to the producer upon implementing the practices included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon implementation. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon implementation. No payment means that none of the full incentive amount for any contract held by the producer is paid upon implementation.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Full payment
- Partial payment
- No payment

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Payment on harvest

Data element name: Payment on harvest

Reporting question: What portion of the financial incentive is provided to the producer upon harvest of the commodity?

Description: Any incentive payment provided to the producer upon harvesting or slaughtering the commodity included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon harvest. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon harvest. No payment means that none of the full incentive amount for any contract held by the producer is paid upon harvest.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Full payment
- Partial payment
- No payment

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Payment on MMRV

Data element name: Payment on MMRV

Reporting question: What portion of the financial incentive is provided to the producer upon completing MMRV requirements?

Description: Any incentive payment provided to the producer upon completing the annual MMRV requirements included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon MMRV being complete. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon MMRV being complete. No payment means that none of the full incentive amount for any contract held by the producer is paid upon MMRV being complete.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Full payment
- Partial payment
- No payment

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Payment on sale

Data element name: Payment on sale

Reporting question: What portion of the financial incentive is provided to producer upon sale of the commodity?

Description: Any incentive payment provided to the producer upon sale of the commodity included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon sale. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon sale. No payment means that none of the full incentive amount for any contract held by the producer is paid upon sale.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Full payment
- Partial payment
- No payment

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Field Summary

Unique IDs

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

Commodity type

Data element name: Commodity type

Reporting question: What type of commodity is produced from this field?

Description: Type of commodity produced in field enrolled in the project. See full list in Appendix B. The worksheet provides multiple columns with a drop-down list of the allowed values. Choose one value for each column. Leave unnecessary columns blank.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: FSA commodity list

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Practice type

Data element name: Field practice type 1-7

Reporting question: What CSAF practice is being implemented in this field through the project?

Description: Which climate-smart agriculture or forestry (CSAF) practice or practices are being implemented in this project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: See list in Appendix A

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Date practice complete

Data element name: Date practice complete

Reporting question: When did the project certify CSAF practice implementation as complete?

Description: Date that the project certifies that implementation of the CSAF practice is complete on the field. Use January of the year prior to contract year for early adopters, defined as fields that have the practice actively implemented in the year prior to a contract associated with this project is signed). The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: Date

Select multiple values: No

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023 – 12/31/2030

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Contract end date

Data element name: Contract end date

Reporting question: Contract end date

Description: End date listed on the contract that enrolls the field in the project. If contract end date changes, submit updated end date during the next quarter's reporting.

Data type: Date

Select multiple values: No

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023 – 12/31/2030

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

MMRV assistance provided

Data element name: MMRV assistance provided

Reporting question: Was MMRV assistance provided?

Description: Was any MMRV assistance provided to the primary operator for this field? MMRV assistance includes in-field support for the use of technologies, consultation on data collection and input, and other support related to MMRV. MMRV is defined a measurement (calculations or estimations of GHG emissions), monitoring (ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time), reporting (documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization), and verification (independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable).

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Marketing assistance provided

Data element name: Marketing assistance provided

Reporting question: Was marketing assistance provided?

Description: Was any marketing assistance provided to the primary operator for the commodity(ies) produced from this field? Marketing assistance includes guaranteeing the sale of the commodity(ies), providing a platform for the sale of the commodity(ies), providing a label, branding, or other support related to marketing.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Incentive per acre or head

Data element name: Incentive per acre or head

Reporting question: Is this field receiving a per-acre or per-head incentive?

Description: Is this field receiving an incentive payment to implement a specific CSAF practice or set of practices on a per-acre or per-head (livestock) basis?

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field commodity value

Data element name: Field commodity value

Reporting question: What is the value of the commodity produced on the enrolled field?

Description: The dollar value of the commodity produced on the enrolled field.

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars

Allowed values: $1-$10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field commodity volume

Data element name: Field commodity volume

Reporting question: What is the volume of commodity produced on the enrolled field?

Description: The volume of the commodity produced on the enrolled field

Data type: Decimal

Select multiple values: No

Measurement unit: Number

Allowed values: 1-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field commodity volume unit

Data element name: Field commodity volume unit

Reporting question: What is the unit of volume?

Description: The unit associated with the volume of the commodity produced on the enrolled field. If "other" is chosen, enter the appropriate value in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Bushels
- Carcass weight pounds
- Gallons
- Head
- Linear feet
- Liveweight pounds
- Pounds
- Tons
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Cost of implementation

Data element name: Cost of implementation

Reporting question: What is the cost of practice implementation in the field?

Description: Total annual estimated cost per unit of implementing the practice(s) in the enrolled field.

Data type: Decimal

Select multiple values: No

Measurement unit: Dollars

Allowed values: $1-$10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Cost unit

Data element name: Cost unit

Reporting question: What is the unit for cost?

Description: The unit associated with the cost of implementing CSAF practices in the field. If "other" is chosen, enter the appropriate value in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Per acre
- Per bushel
- Per head
- Per linear foot
- Per pound
- Per ton
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Cost coverage

Data element name: Cost coverage

Reporting question: What percent of the practice cost is covered by the incentive?

Description: Estimated proportion of total annual cost of implementing the practice(s) that is covered by project incentives.

Data type: Integer

Select multiple values: No

Measurement unit: Percent

Allowed values: 0-100

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field GHG monitoring

Data element name: Field GHG monitoring 1-3

Reporting question: How were GHG impacts monitored in this field?

Description: Up to the top three forms of monitoring GHG benefits as part of MMRV requirements. Monitoring is defined as ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG monitoring methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG monitoring methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Drones
- Ground-level photos and videos
- On-farm inspection
- Plot-based sampling (e.g., soil, water)
- Producer records or attestation
- Satellite monitoring or remote sensing
- Soil metagenomics
- Soil sensors
- Water sensors
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field GHG reporting

Data element name: Field GHG reporting 1-3

Reporting question: How were GHG benefits reported for this field?

Description: Up to the top three forms of reporting on GHG benefits as part of MMRV requirements. Reporting is defined as documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG reporting methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG reporting methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Automated devices
- Email
- Mobile app
- Paper
- Third-party actors
- Website
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field GHG verification

Data element name: Field GHG verification 1-3

Reporting question: How was implementation of practices to reduce GHG emissions verified for this field?

Description: Up to the top three of verification of GHG benefits as part of MMRV requirements. Verification is defined as independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG verification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG verification methods as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Artificial intelligence
- Computer modeling
- Recipient audit
- Photos
- Record audit
- Satellite imagery
- Site or field visit
- Third-party audit
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field GHG calculations

Data element name: Field GHG calculations

Reporting question: What methods are used to calculate GHG benefits in this field?

Description: List the method(s) used to calculate GHG benefits in this field. If yes to direct physical measurements, submit result reports (see *Supplemental Data Submission – Field direct GHG measurement results*).

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:
- Models
- Direct field measurements
- Both

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field official GHG calculation

Data element name: Field official GHG calculation

Reporting question: What method was used to calculate the official GHG benefits in this field?

Description: List the method used to calculate the official GHG benefits in this field that are reported as part of the project's aggregate impact.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:
- Models
- Direct field measurements

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field official GHG ER

Data element name: Field official GHG emission reductions

Reporting question: What are the estimated total GHG emission reductions (CO2eq) in this field?

Description: Estimated greenhouse gas emission reductions from practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field official carbon stock

Data element name: Field official carbon stock

Reporting question: How much carbon has been sequestered in this field?

Description: Estimated total change in carbon stock based on practice implementation in this field. This data element can be reported in any quarter and is cumulative for the year. Conversion rate is one ton of carbon = 3.67 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field official CO2 ER

Data element name: Field official CO2 emission reductions

Reporting question: What are the estimated total CO2 emission reductions in this field?

Description: Estimated total carbon dioxide emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field official CH4 ER

Data element name: Field official CH4 emission reductions

Reporting question: What are the estimated total CH4 emission reductions in this field?

Description: Estimated total methane emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate. Conversion rate is one ton of CH_4 = 25 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CH4 reduced in CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field official N20 ER

Data element name: Field official N2O emission reductions

Reporting question: What are the estimated total N2O emission reductions in this field?

Description: Estimated total nitrous oxide emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate. Conversion rate is one ton of N_2O = 298 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons N2O reduced in CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field offsets produced

Data element name: Field offsets produced

Reporting question: How many carbon offsets have been produced in this field?

Description: Total carbon offsets produced in the field during the quarter (not cumulative). Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Field insets produced

Data element name: Field insets produced	**Reporting question:** How many carbon insets have been produced in this field?
Description: Total carbon insets produced in the field during the quarter (not cumulative). Insets are defined as having been verified and certified using an accepted standard and accounted for within Scope 3 emissions for a firm.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Quarterly

Other field measurement

Data element name: Other field measurement	**Reporting question:** Were data collected from the field for reasons other than GHG benefit estimation?
Description: Direct physical measurements or data collection taken in the field for any reason other than GHG benefits estimation. These reasons could include calibration of GHG estimation tools or models, tracking other environmental benefits (see Field environmental benefits report), and other reasons. If yes, submit corresponding reports (see *Supplemental data submission - Field direct measurement results*).	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Yes • No • I don't know
Logic: None – all respond	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Quarterly

GHG Benefits - Alternate Modeled

Unique IDs	
Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

Commodity type

Data element name: Commodity type 1-6 **Reporting question:** What type of commodity(ies) is produced from this field?

Description: Type of commodity(ies) produced in field enrolled in the project. See full list of commodity options in Appendix B. The worksheet provides multiple columns with drop-down lists of the allowed values. Choose one value for each column. Leave unnecessary columns blank

Data type: List **Select multiple values**: No

Measurement unit: Category **Allowed values:** FSA commodity list

Logic: None – all respond **Required:** If project calculates GHG benefits using multiple methods

Data collection level: Field **Data collection frequency:** Annual

Practice type

Data element name: Practice type 1-7 **Reporting question:** What CSAF practice is being implemented by this project?

Description: Which CSAF practice or practices are being implemented in this project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented by the project, leave unnecessary columns blank.

Data type: List **Select multiple values:** No

Measurement unit: Category **Allowed values:** See list in Appendix A

Logic: None – all respond **Required:** If project calculates GHG benefits using multiple methods

Data collection level: Field **Data collection frequency:** Annual

GHG model

Data element name: GHG model

Reporting question: What model was used for alternate calculation of GHG benefits?

Description: Select the model used for the alternate calculation of the field's GHG benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- ACC Calculator
- Agriculture, Forestry and Other Land Use (AFOLU) Carbon Calculator
- AIRES
- APEX
- Bowen Ratio Energy Balance
- Carat-Calculator
- CArPE
- CDFA web-based calculator
- COMET-Farm
- COMET-Planner
- CoolFarm
- Cover Crop Explore
- CropTrak
- CultivateAI's FMIS
- DayCent-CR
- DNDC
- DSSAT
- Earth Optics
- EcoPractices
- EPIC
- Extrapolation based on literature
- FieldPrint
- Granular
- GREET
- gTIR
- IFSM
- IPCC default emissions factors & models
- itree
- Nitrogen Balance
- Nutrient Tracking Tool (NTT)
- RCD Project Tracker
- Revised Universal Soil Loss equation 2 (RUSLE2)
- RuFaS
- SAFE-Link
- SALUS (CIBO)
- SNAPGRAZE
- SquareRoots
- SWAT-C
- SYMFONI
- Truterra Sustainability Tool
- Verra
- WEPP
- YardStick
- Other (specify)

Logic: None – all respond

Required: If project calculates GHG benefits using multiple methods

Data collection level: Field

Data collection frequency: Annual

Model start date

Data element name: Model start date	**Reporting question:** For what time period are the GHG benefits modeled (model start date)?
Description: Date that the model parameters begin.	
Data type: Date	**Select multiple values**: NA
Measurement unit: MM/DD/YYYY	**Allowed values:** 01/01/1950 – 12/31/2030
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

Model end date

Data element name: Model end date	**Reporting question:** For what time period are the GHG benefits modeled (model end date)?
Description: Date that the model parameters end.	
Data type: Date	**Select multiple values**: NA
Measurement unit: MM/DD/YYYY	**Allowed values:** 01/01/2023– 12/31/2030
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

Total GHG benefits estimated

Data element name: Total GHG benefits estimated	**Reporting question:** What is the alternate estimate of the field's total GHG emission reductions?
Description: Total greenhouse gas emission reductions from practice implementation in the field estimated using an alternate model.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

Total carbon stock estimated

Data element name: Total carbon stock estimated	**Reporting question:** What is the alternate estimate of how much carbon has the field has sequestered?
Description: Total change in carbon stock based on practice implementation in the field estimated using an alternate model. Conversion rate is one ton of carbon = 3.67 tons of CO_2eq.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

Total CO2 estimated

Data element name: Total CO2 estimated	**Reporting question:** What is the alternate estimate of the field's total CO2 emission reductions?
Description: Total carbon dioxide emission reductions based on practice implementation in the field estimated using an alternate model.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons CO_2	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

Total CH4 estimated

Data element name: Total CH4 estimated	**Reporting question:** What is the alternate estimate of the field's total CH4 emission reductions?
Description: Total methane emission reductions based on practice implementation in the field estimated using an alternate model. Conversion rate is one ton of CH_4 = 25 tons of CO_2eq.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons CH4 reduced in CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

Total field N20 estimated

Data element name: Total N2O estimated	**Reporting question:** What is the alternate estimate of the field's total N2O emission reductions?
Description: Total nitrous oxide emission reductions based on practice implementation in the field estimated using an alternate method. Conversion rate is one ton of N_2O = 298 tons of CO_2eq.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons N2O reduced in CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If project calculates GHG benefits using multiple methods
Data collection level: Field	**Data collection frequency:** Annual

GHG Benefits - Measured

Unique IDs

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

GHG measurement method

Data element name: GHG measurement method

Reporting question: What measurement method is used to calculate GHG benefits?

Description: Field-based measurement method used to calculate GHG benefits. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Emissions measurement unit
- Flux towers
- Litterbags
- Plant measurements
- Portable emissions analyzers
- Soil flux chambers
- Soil samples
- Soil sensors
- Vehicle-mounted sensors
- Other (specify)

Logic: None – all respond

Required: If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field

Data collection level: Field

Data collection frequency: Annual

Lab name

Data element name: Lab name

Reporting question: What is the name of the lab that processed the measurement samples?

Description: Name of entity that received data and conducted analysis of samples.

Data type: Text

Select multiple values: No

Measurement unit: NA

Allowed values: Free text

Logic: None – all respond

Required: If applicable

Data collection level: Field

Data collection frequency: Annual

Measurement start date

Data element name: Measurement start date

Reporting question: On what date did the measurement start?

Description: Date that the measurements began. If it was a single point in time, use the same date for start date and end date. If multiple measurements took place over a time period, use the date that the measurements first began.

Data type: Date

Select multiple values: No

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023 – 12/31/2030

Logic: None – all respond

Required: If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field

Data collection level: Field

Data collection frequency: Annual

Measurement end date

Data element name: Measurement end date

Reporting question: On what date did the measurement end?

Description: Date that the measurements began. If it was a single point in time, use the same date for start date and end date. If multiple measurements took place over a time period, use the date that the measurements were completed.

Data type: Date

Select multiple values: No

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023– 12/31/2030

Logic: None – all respond

Required: If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field

Data collection level: Field

Data collection frequency: Annual

Total CO2 reduction calculated

Data element name: Total CO2 reduction calculated

Reporting question: What are the total measured CO2 emission reductions?

Description: Total annual CO2 emission reductions based on practice implementation in the field calculated from in-field measurements.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2

Allowed values: 0-10,000,000

Logic: None – all respond

Required: If a project takes carbon stock or greenhouse gas emission measurements in this field

Data collection level: Field

Data collection frequency: Annual

Total field carbon stock measured

Data element name: Total field carbon stock measured

Reporting question: What is the total amount of carbon sequestered based on repeat measurements in this field?

Description: Change in carbon stock based on practice implementation in the field calculated from repeat soil sampling in this field. (Results for initial field soil samples should be reported in the 'Soil sample result' and 'Measurement type" columns.) Conversion rate is one ton of carbon = 3.67 tons of CO_2eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO_2eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: If a project conducts soil samples or takes carbon stock measurements in this field

Data collection level: Field

Data collection frequency: Annual

Total CH4 reduction calculated

Data element name: Total CH4 reduction calculated	**Reporting question:** What are the total measured CH4 emission reductions?
Description: Total annual methane emission reductions based on practice implementation in the field calculated from in-field measurements. Conversion rate is one ton of CH_4 = 25 tons of CO_2eq.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons CH4 reduced in CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field
Data collection level: Field	**Data collection frequency:** Annual

Total N20 reduction calculated

Data element name: Total N2O reduction calculated	**Reporting question:** What are the total measured N2O emission reductions?
Description: Total annual nitrous oxide emission reductions based on practice implementation in the field calculated from in-field measurements. Conversion rate is one ton of N_2O = 298 tons of CO_2eq.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Metric tons N2O reduced in CO_2eq	**Allowed values:** 0-10,000,000
Logic: None – all respond	**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field
Data collection level: Field	**Data collection frequency:** Annual

Soil sample result

Data element name: Soil sample result	**Reporting question:** What is the numeric result from this soil sample?
Description: Results of measurement(s) taken to determine the carbon stock of a soil (the tons of carbon found in a specified volume of soil).	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Amount	**Allowed values:** .00001-100,000
Logic: None – all respond	**Required:** If a project conducts soil samples in this field
Data collection level: Field	**Data collection frequency:** Annual

Soil sample result unit

Data element name: Soil sample result unit

Reporting question: What is unit for the soil sample result?

Description: Unit for the corresponding soil sample result. The worksheet provides a drop-down list of choices for this data element. If "other" is chosen, use the additional column to enter the appropriate yield unit as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Percent
- Ppm
- Grams
- Grams per cubic centimeter
- Other (specify)

Logic: None – all respond

Required: If a project conducts soil samples in this field

Data collection level: Field

Data collection frequency: Annual

Measurement type

Data element name: Measurement type

Reporting question: What type of analysis was conducted for this soil sample?

Description: Type of soil analysis conducted. The worksheet provides a drop-down list of choices for this data element. If "other" is chosen, use the additional column to enter the appropriate yield unit as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Organic matter
- Total organic carbon
- Bulk density
- Other (specify)

Logic: None – all respond

Required: If a project conducts soil samples in this field

Data collection level: Field

Data collection frequency: Annual

Additional Environmental Benefits

Unique IDs	
Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

Environmental benefits

Data element name: Environmental benefits

Reporting question: Are environmental benefits other than GHGs being tracked in the field?

Description: Tracking of environmental benefits other than greenhouse gas emission reductions and carbon sequestration in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduction in nitrogen loss

Data element name: Reduction in nitrogen loss

Reporting question: Are reductions in nitrogen losses being tracked in the field?

Description: Tracking reductions in nitrogen losses in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduction in nitrogen loss amount

Data element name: Reduction in nitrogen loss amount

Reporting question: How much reduction in nitrogen losses have been measured in the field?

Description: Total amount of reduction in nitrogen losses that is measured and reported in the enrolled field.

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: 0-1,000,000

Logic: Respond if yes to 'Reduction in nitrogen loss'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduction in nitrogen loss amount unit

Data element name: Reduction in nitrogen loss amount unit	**Reporting question:** What is the unit for how much reduction in nitrogen losses have been measured in the field?
Description: Unit for the total amount of reduction in nitrogen losses that is measured and reported in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Kilograms • Metric tons • Pounds • Other (specify)
Logic: Respond if yes to 'Reduction in nitrogen loss'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduction in nitrogen loss purpose

Data element name: Reduction in nitrogen loss purpose	**Reporting question:** What is the purpose of tracking reduction in nitrogen losses?
Description: Purpose of tracking reduction in nitrogen losses in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Commodity marketing • Producing insets • Producing offsets • I don't know • Other (specify)
Logic: Respond if yes to 'Reduction in nitrogen loss'	**Required:** Yes
Data collection level: Project	**Data collection frequency:** Annual

Reduction in phosphorus loss

Data element name: Reduction in phosphorus loss	**Reporting question:** Are reductions in phosphorus losses being tracked in the field?
Description: Tracking of reductions in phosphorus losses in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Yes • No • I don't know
Logic: Respond if yes to 'Environmental benefits'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduction in phosphorus loss amount

Data element name: Reduction in phosphorus loss amount	**Reporting question:** How much reduction in phosphorus losses have been measured in the field?
Description: Total amount of reduction in phosphorus losses that is measured in the field.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Amount	**Allowed values:** 0-1,000,000
Logic: Respond if yes to 'Reduction in phosphorus loss'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduction in phosphorus loss amount unit

Data element name: Reduction in phosphorus loss amount unit	**Reporting question:** What is the unit for the reduction in phosphorus losses measured in the field?
Description: Unit for the total amount of reduction in phosphorus losses that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Kilograms • Metric tons • Pounds • Other (specify)
Logic: Respond if yes to 'Reduction in phosphorus loss'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduction in phosphorus loss purpose

Data element name: Reduction in phosphorus loss purpose	**Reporting question:** What is the purpose of tracking reductions in phosphorus losses?
Description: Purpose of tracking reduction in phosphorus losses in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Commodity marketing • Producing insets • Producing offsets • I don't know • Other (specify)
Logic: Respond if yes to 'Reduction in phosphorus loss'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Other water quality

Data element name: Other water quality	**Reporting question:** Are other water quality metrics being tracked in the field?
Description: Project tracking of other water quality metrics in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Yes • No • I don't know
Logic: Respond if yes to 'Environmental benefits'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Other water quality type

Data element name: Other water quality type	**Reporting question:** What type of other water quality metric have been measured in the field?
Description: Type of other water quality metric (besides nitrogen loss and phosphorus loss reductions) that is measured in the field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Sediment load reduction • Temperature • Other (specify)
Logic: Respond if yes to 'Other water quality'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Other water quality amount

Data element name: Other water quality amount	**Reporting question:** How much reduction in other water quality metrics have been measured in the field?
Description: Total amount of reduction in other water quality metrics that is measured in the enrolled field.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Amount	**Allowed values:** 0-1,000,000
Logic: Respond if yes to 'Other water quality'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Other water quality amount unit

Data element name: Other water quality amount unit	**Reporting question:** What is the unit for the reduction in other water quality metrics measured in the field?
Description: Unit for the total amount of reduction in other water quality metrics that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Degrees F • Kilograms • Kilograms per liter • Metric tons • Pounds • Other (specify)
Logic: Respond if yes to 'Other water quality'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Other water quality purpose

Data element name: Other water quality purpose

Reporting question: What is the purpose of tracking other water quality benefits?

Description: Purpose of tracking other water quality benefits in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Other water quality'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Water quantity

Data element name: Water quantity

Reporting question: Is water conservation being tracked in the field?

Description: Tracking of water conservation or reduction in use in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Water quantity amount

Data element name: Water quantity amount

Reporting question: How much water conservation has been measured in the field?

Description: Total amount of water conservation or reduction that is measured in the field.

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: 0-1,000,000

Logic: Respond if yes to 'Water quantity'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Water quantity amount unit

Data element name: Water quantity amount unit

Reporting question: What is the unit for the amount of water conservation measured in the field?

Description: Unit for the total amount of water conservation or reduced use that is measured and reported in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Acre-feet
- Cubic feet
- Other (specify)

Logic: Respond if yes to 'Water quantity'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Water quantity purpose

Data element name: Water quantity purpose

Reporting question: What is the purpose of tracking water conservation?

Description: Purpose of tracking water conservation or reductions in water use in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Water quantity'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduced erosion

Data element name: Reduced erosion

Reporting question: Is reduced soil erosion being tracked in the field?

Description: Tracking of reduced soil erosion in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduced erosion amount

Data element name: Reduced erosion amount

Reporting question: How much erosion reduction has been measured in the field?

Description: Total amount of erosion reduction that is measured in the enrolled field.

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: 0-1,000,000

Logic: Respond if yes to 'Reduced erosion'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduced erosion amount unit

Data element name: Reduced erosion unit

Reporting question: What is the unit for the amount of erosion reduction measured?

Description: Unit for the total amount of erosion reduction from enrolled fields that is measured and reported by the project. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Tons
- Other (specify)

Logic: Respond if yes to 'Reduced erosion'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduced erosion purpose

Data element name: Reduced erosion purpose	**Reporting question:** What is the purpose of tracking reduced erosion in the field?
Description: Purpose of tracking reduced erosion the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Commodity marketing • Producing insets • Producing offsets • I don't know • Other (specify)
Logic: Respond if yes to 'Reduced erosion'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduced energy use

Data element name: Reduced energy use	**Reporting question:** Is reduced energy use being tracked in the field?
Description: Tracking of reduced energy use in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Yes • No • I don't know
Logic: Respond if yes to 'Environmental benefits'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduced energy use amount

Data element name: Reduced energy use amount	**Reporting question:** How much energy use reduction has been measured in the field?
Description: Total amount of energy use reduction that is measured in the enrolled field.	
Data type: Decimal	**Select multiple values**: No
Measurement unit: Amount	**Allowed values:** 0-1,000,000
Logic: Respond if yes to 'Reduced energy use'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduced energy use amount unit

Data element name: Reduced energy use unit	**Reporting question:** What is the unit for the energy use reduction measured in the field?
Description: Unit for the total amount of energy use reduction that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Kilowatt hours • Other (specify)
Logic: Respond if yes to 'Reduced energy use'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

Reduced energy use purpose

Data element name: Reduced energy use purpose

Reporting question: What is the purpose of tracking reduced energy use in the field?

Description: Purpose of tracking reduced energy use in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Reduced energy use'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Avoided land conversion

Data element name: Avoided land conversion

Reporting question: Is avoided land conversion being tracked in the field?

Description: Tracking of avoided land conversion in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits. Land conservation means land use changing from agricultural uses to non-agricultural uses.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Avoided land conversion amount

Data element name: Avoided land conversion amount

Reporting question: How much avoided land conversion has been measured in the field?

Description: Total amount of avoided land conversion that is measured in the enrolled field.

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: 0-1,000,000

Logic: Respond if yes to 'Avoided land conversion'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Avoided land conversion amount unit

Data element name: Avoided land conversion unit

Reporting question: What is the unit for the amount of avoided land conversion measured in the field?

Description: Unit for the total amount of avoided land conversion that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Acres
- Other (specify)

Logic: Respond if yes to 'Avoided land conversion'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Avoided land conversion purpose

Data element name: Avoided land conversion purpose

Reporting question: What is the purpose of tracking avoided land conversion in the field?

Description: Purpose of tracking avoided land conversion in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Avoided land conversion'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Improved wildlife habitat

Data element name: Improved wildlife habitat

Reporting question: Are improvements to wildlife habitat being tracked in the field?

Description: Tracking of improvements to wildlife in and around the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Improved wildlife habitat amount

Data element name: Improved wildlife habitat amount

Reporting question: How much improved wildlife habitat has been measured in the field?

Description: Total amount of improved wildlife habitat that is measured in and around the enrolled fields.

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: 0-1,000,000

Logic: Respond if yes to 'Improved wildlife habitat'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Improved wildlife habitat amount unit

Data element name: Improved wildlife habitat unit

Reporting question: What is the unit for the amount of improved wildlife habitat measured in the field?

Description: Unit for the total amount of improved wildlife habitat that is measured in and around enrolled fields. If "other" is chosen, enter the appropriate value as free text in the additional column.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Acres
- Linear feet
- Other (specify)

Logic: Respond if yes to 'Improved wildlife habitat'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Improved wildlife habitat purpose	
Data element name: Improved wildlife habitat purpose	**Reporting question:** What is the purpose of tracking improved wildlife habitat in the field?
Description: Purpose of tracking improved wildlife habitat in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.	
Data type: List	**Select multiple values**: No
Measurement unit: Category	**Allowed values:** • Commodity marketing • Producing insets • Producing offsets • I don't know • Other (specify)
Logic: Respond if yes to 'Improved wildlife habitat'	**Required:** Yes
Data collection level: Field	**Data collection frequency:** Annual

CSAF Practice Sub-questions

For some CSAF practices, there is an additional set of questions that are unique to each practice. Responses to these questions are needed to verify estimated GHG benefits of these practices. If a field is implementing a CSAF practice with an NRCS CPS code in Table 11, answer the follow-up questions listed next to the relevant practice name in the table. Use the *Supplemental Reporting Workbook – CSAF Practice Sub-questions* to report the required information.

Table 11. Follow-on questions for select CSAF practices

Practice name and code	Follow-up question	Options (select one)
Alley Cropping (CPS 311)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Anaerobic Digester (CPS 366)	Waste storage system prior to installing anaerobic digester	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring) Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/range/paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
	Digester type	Covered lagoon with energy generation Covered lagoon with flaring Covered lagoon (no energy generation or flaring) Complex mix with energy generation Plug flow with energy generation Other (specify)
	Additional feedstock source (select most common if using more than one)	Food waste Straw or bedding Wastewater Other (specify)

Combustion System Improvement (CPS 372)	Fuel type before installation	Coal Diesel Electricity Gasoline Kerosene Liquified petroleum gas (LPG) Natural gas Propane Wood Other (specify)
	Fuel amount before installation	0-1,000,000
	Fuel amount unit before installation	Cubic feet (natural gas) Gallons (diesel, gasoline, propane, LPG, kerosene) Kilowatt-hours (electricity) Pounds (wood, coal) Other (specify)
	Fuel type after installation	Coal Diesel Electricity Gasoline Kerosene Liquified petroleum gas (LPG) Natural gas Propane Wood Other (specify)
	Fuel amount after installation	0-1,000,000
	Fuel amount unit after installation	Cubic feet (natural gas) Gallons (diesel, gasoline, propane, LPG, kerosene) Kilowatt-hours (electricity) Pounds (wood, coal) Other (specify)
Conservation Cover (CPS 327)	Species category (select most common/extensive type if using more than one)	Brassicas Grasses Legumes Non-legume broadleaves Shrubs

Conservation Crop Rotation (CPS 328)	Conservation crop type	Brassica Broadleaf Cool season Grass Legume Warm season
	Change implemented	Added perennial crop Reduced fallow period Both
	Conservation crop rotation tillage type	Conventional (plow, chisel, disk) No-till, direct seed Reduced till Strip till None Other (specify)
	Total conservation crop rotation length in days	1-120
Contour Buffer Strips (CPS 332)	Strip width (feet)	1-100
	Species category	Grasses Forbs Mix
Cover Crop (CPS 340)	Species category (select most common/extensive type if using more than one)	Brassicas Forbs Grasses Legume Non-legume broadleaves
	Cover crop planned management	Grazing Haying Termination
	Cover crop termination method	Burning Herbicide application Incorporation Mowing Rolling/crimping Winter kill/frost
Critical Area Planting (CPS 342)	Species category (select most common/extensive type if using more than one)	Grass Grass legume/forb mix Herbaceous woody mix Perennial or reseeding Shrubs Trees
Feed Management (CPS 592)	Crude protein (percent)	0-100
	Fat (percent)	0-100
	Feed additives/supplements	Chemical Edible oils/fats Seaweed/kelp Other (specify)
Field Border (CPS 386)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs

Filter Strip (CPS 393)	Strip width (feet)	20-1,000
	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs
Forest Farming (CPS 379)	Land use in previous year	Forest Multi-story cropping Pasture/grazing land Row crops Other agroforestry
Forest Stand Improvement (CPS 666)	Purpose for implementation	Maintain or improve forest carbon stocks Maintain or improve forest health and productivity Maintain or improve forest structure and composition Maintain or improve wildlife, fish, and pollinator habitat Manage natural precipitation more efficiently Reduce forest pest pressure Reduce forest wildfire hazard
Grassed Waterway (CPS 412)	Species category (select most common/extensive type if using more than one)	Flowering Plants Forbs Grasses
Hedgerow Planting (CPS 422)	Species category (select most common/extensive type if using more than one)	Grasses Shrubs Trees
	Species density (number of trees planted per acre)	1-10,000
Herbaceous Wind Barriers (CPS 603)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs
	Barrier width (feet)	1-1,000
	Number of rows	1-100
Mulching (CPS 484)	Mulch type	Gravel Natural Synthetic Wood
	Mulch cover (percent of field)	0-100

Nutrient management (CPS 590)	Nutrient type with CPS 590	Biosolids Commercial fertilizers Compost EEF (nitrification inhibitor) EEF (slow or controlled release) EEF (urease inhibitor) Green manure Liquid animal manure Organic by-products Organic residues or materials Solid/semi-solid animal manure Wastewater
	Nutrient application method with CPS 590	Banded Broadcast Injection Irrigation Surface application Surface application with tillage Variable rate
	Nutrient application method in the previous year	Banded Broadcast Injection Irrigation Surface application Surface application with tillage Variable rate
	Nutrient application timing with CPS 590	Single pre-planting Single post-planting Split pre- and post-planting Split post-planting
	Nutrient application timing in the previous year	Single pre-planting Single post-planting Split pre- and post-planting Split post-planting
	Nutrient application rate with CPS 590	0-20,000
	Nutrient application rate unit with CPS 590	Gallons per acre Pounds per acre
	Nutrient application rate change	Decrease compared to previous year Increase compared to previous year No change
Pasture and Hay Planting (CPS 512)	Species category (select most common/extensive type if using more than one)	Cool-season broadleaf Cool-season grass Warm-season broadleaf Warm-season grass
	Termination process	Grazing Haying (i.e., cutting and baling) Other (specify)
Prescribed Grazing (CPS 528)	Grazing type	Cell grazing Deferred rotational Management intensive Rest-rotation

Range Planting (CPS 550)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Legumes Shrubs Trees
Residue and Tillage Management – No-till (CPS 329)	Surface disturbance	None Seed row only
Residue and Tillage Management – Reduced Till (CPS 345)	Surface disturbance	None Seed row/ridge tillage for planting Shallow across most of the soil surface Vertical/mulch
Riparian Forest Buffer (CPS 391)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Riparian Herbaceous Cover (CPS 390)	Species category (select most common/extensive type if using more than one)	Ferns Forbs Grasses Legumes Rushes Sedges
Roofs and Covers (CPS 367)	Roof/cover type	Concrete Flexible geomembrane Metal Timber Other (specify)
Silvopasture (CPS 381)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Forage Shrubs
	Species density (number of trees planted per acre)	1-10,000
Stripcropping (CPS 585)	Strip width (feet)	1-1,000
	Crop category (select most common/extensive type if using more than one)	Erosion resistant crops Fallow Sediment trapping crops
	Number of strips	2-100
Tree/Shrub Establishment (CPS 612)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Vegetative Barrier (CPS 601)	Species category (select most common/extensive type if using more than one)	Grasses Grass forb mix Grass legume mix
	Barrier width (feet)	3-1,000

Waste Separation Facility (CPS 632)	Separation type	Chemical (e.g., salts, polymers) Mechanical (e.g., screens, presses) Settling basin
	Most common use of solids	Bedding Field applied Other (specify)
Waste Storage Facility (CPS 313)	Waste storage system prior to installing your waste storage facility	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring) Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/range/paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
Waste Treatment (CPS 629)	Treatment type	Biological Chemical Mechanical
Waste Treatment Lagoon (CPS 359)	Waste storage system prior to installing waste treatment lagoon	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring) Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/Range/Paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
	Is there a lagoon cover/crust?	Yes No
	Is there lagoon aeration?	Yes No

Windbreak/Shelterbelt Establishment and Renovation (CPS 380)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000

Appendix A: Climate-smart Agriculture and Forestry Practices

All NRCS Practice Standards (not limited to climate-smart practices)

309, Agrichemical Handling Facility
311, Alley Cropping
313, Waste Storage Facility
314, Brush Management
315, Herbaceous Weed Treatment
316, Animal Mortality Facility
317, Composting Facility
318, Short Term Storage of Animal Waste and By-Products
319, On-Farm Secondary Containment Facility
320, Irrigation Canal or Lateral
324, Deep Tillage
325, High Tunnel System
326, Clearing and Snagging
327, Conservation Cover
328, Conservation Crop Rotation
329, Residue and Tillage Management, No Till
330, Contour Farming
331, Contour Orchard and Other Perennial Crops
332, Contour Buffer Strips
333, Amending Soil Properties with Gypsum Products
334, Controlled Traffic Farming
336, Soil Carbon Amendment
338, Prescribed Burning
340, Cover Crop
342, Critical Area Planting
345, Residue and Tillage Management, Reduced Till
348, Dam, Diversion
350, Sediment Basin
351, Well Decommissioning
353, Monitoring Well
355, Groundwater Testing
356, Dike and Levee
359, Waste Treatment Lagoon
360, Waste Facility Closure
362, Diversion
366, Anaerobic Digester
367, Roofs and Covers
368, Emergency Animal Mortality Management
371, Air Filtration and Scrubbing
372, Combustion System Improvement
373, Dust Control on Unpaved Roads and Surfaces
374, Energy Efficient Agricultural Operation
375, Dust Management for Pen Surfaces
376, Field Operations Emissions Reduction
378, Pond
379, Forest Farming
380, Windbreak/Shelterbelt Establishment and Renovation
381, Silvopasture
382, Fence
383, Fuel Break
384, Woody Residue Treatment
386, Field Border
388, Irrigation Field Ditch
390, Riparian Herbaceous Cover
391, Riparian Forest Buffer
393, Filter Strip
394, Firebreak
395, Stream Habitat Improvement and Management
396, Aquatic Organism Passage
397, Aquaculture Pond
398, Fish Raceway or Tank
399, Fishpond Management
400, Bivalve Aquaculture Gear and Biofouling Control
402, Dam
410, Grade Stabilization Structure
412, Grassed Waterway
420, Wildlife Habitat Planting
422, Hedgerow Planting
423, Hillside Ditch
428, Irrigation Ditch Lining
428A, Irrigation Water Conveyance, Ditch and Canal Lining, Plain Concrete
428B, Irrigation Water Conveyance, Ditch and Canal Lining, Flexible Membrane
428C, Irrigation Water Conveyance, Ditch and Canal Lining, Galvanized Steel
430, Irrigation Pipeline
432, Dry Hydrant
436, Irrigation Reservoir
441, Irrigation System, Microirrigation
442, Sprinkler System
443, Irrigation System, Surface and Subsurface
447, Irrigation and Drainage Tailwater Recovery
449, Irrigation Water Management
450, Anionic Polyacrylamide (PAM) Application
453, Land Reclamation, Landslide Treatment
455, Land Reclamation, Toxic Discharge Control
457, Mine Shaft and Adit Closing
460, Land Clearing
462, Precision Land Forming and Smoothing
464, Irrigation Land Leveling
466, Land Smoothing
468, Lined Waterway or Outlet
472, Access Control
484, Mulching
490, Tree/Shrub Site Preparation
500, Obstruction Removal
511, Forage Harvest Management
512, Pasture and Hay Planting
516, Livestock Pipeline
520, Pond Sealing or Lining, Compacted Soil Treatment
521, Pond Sealing or Lining, Geomembrane or Geosynthetic Clay Liner
521A, Pond Sealing or Lining, Flexible Membrane
521B, Pond Sealing or Lining, Soil Dispersant
521C, Pond Sealing or Lining, Bentonite Sealant

521D, Pond Sealing or Lining, Compacted Clay Treatment
522, Pond Sealing or Lining - Concrete
527, Sinkhole Treatment
528, Prescribed Grazing
533, Pumping Plant
543, Land Reclamation, Abandoned Mined Land
544, Land Reclamation, Currently Mined Land
548, Grazing Land Mechanical Treatment
550, Range Planting
554, Drainage Water Management
555, Rock Wall Terrace
557, Row Arrangement
558, Roof Runoff Structure
560, Access Road
561, Heavy Use Area Protection
562, Recreation Area Improvement
566, Recreation Land Improvement and Protection
570, Stormwater Runoff Control
572, Spoil Disposal
574, Spring Development
575, Trails and Walkways
576, Livestock Shelter Structure
578, Stream Crossing
580, Streambank and Shoreline Protection
582, Open Channel
584, Channel Bed Stabilization
585, Stripcropping
587, Structure for Water Control
588, Crosswind Ridges
589, Cross Wind Trap Strips
590, Nutrient Management
591, Amendments for Treatment of Agricultural Waste
592, Feed Management
595, Pest Management Conservation System
600, Terrace
601, Vegetative Barrier
602, Equitable Relief
603, Herbaceous Wind Barriers
604, Saturated Buffer
605, Denitrifying Bioreactor
606, Subsurface Drain
607, Surface Drain, Field Ditch
608, Surface Drain, Main or Lateral
609, Surface Roughening
610, Salinity and Sodic Soil Management
612, Tree/Shrub Establishment
614, Watering Facility
620, Underground Outlet
629, Waste Treatment
630, Vertical Drain
632, Waste Separation Facility
633, Waste Recycling
634, Waste Transfer
635, Vegetated Treatment Area
636, Water Harvesting Catchment
638, Water and Sediment Control Basin
640, Waterspreading
642, Water Well
643, Restoration of Rare or Declining Natural Communities
644, Wetland Wildlife Habitat Management
645, Upland Wildlife Habitat Management
646, Shallow Water Development and Management
647, Early Successional Habitat Development-Mgt
649, Structures for Wildlife
650, Windbreak/Shelterbelt Renovation
654, Road/Trail/Landing Closure and Treatment
655, Forest Trails and Landings
656, Constructed Wetland
657, Wetland Restoration
658, Wetland Creation
659, Wetland Enhancement
660, Tree-Shrub Pruning
666, Forest Stand Improvement
670, Energy Efficient Lighting System
672, Energy Efficient Building Envelope
736, Crop By-Product Transfer, interim
724, Water Treatment Facility, interim
735, Waste Gasification Facility, interim
737, Reduced Water and Energy Coffee Conveyance System, interim
740, Pond Sealing and Lining, Soil Cement, interim
751, Individual Terrace, interim
753, Infiltration Ditch, interim
755, Well Plugging, interim
770, Livestock Confinement Facility, interim
775, Drainage Ditch Covering, interim
782, Phosphorus Removal System, interim
800, Controlling Existing Flowing Wells, interim
803, Water Well Disinfection, interim
805, Amending Soil Properties with Lime, interim
808, Soil Carbon Amendment, interim
809, Conservation Harvest Management, interim
810, Annual Forages for Grazing Systems, interim
812, Raised Beds, interim
815, Groundwater Recharge Basin or Trench, interim
817, On-Farm Recharge, interim
818, Water Conservation System, interim
821, Low Tunnel Systems, interim
823, Organic Management, interim

Other CSAF Practices
Traditional or cultural practices
Microbial products
Solar power generation
Grain bin construction
Pre-season drainage

Appendix B: Commodity List

CROPS
ALFALFA
ALMONDS
AMARANTH GRAIN
APPLES
APRICOTS
ARONIA (CHOKEBERRY)
ARTICHOKES
ASPARAGUS
ATEMOYA
AVOCADOS
BAMBOO SHOOTS
BANANAS
BARLEY
BEANS
BEETS
BIRDSFOOT/TREFOIL
BLUEBERRIES
BREADFRUIT
BROCCOFLOWER
BROCCOLI
BROCCOLINI
BRUSSEL SPROUTS
BUCKWHEAT
CABBAGE
CACAO
CACTUS
CAIMITO
CALABAZA MELON
CALALOO
CAMELINA
CANARY MELON
CANARY SEED
CANEBERRIES
CANISTEL
CANOLA
CANTALOUPES
CARAMBOLA (STAR FRUIT)
CARROTS
CASHEW
CASSAVA
CAULIFLOWER
CELERIAC
CELERY
CHERIMOYA
CHERRIES
CHESTNUTS
CHICORY/RADICCHIO
CHINESE BITTER MELON
CHRISTMAS TREES
CHUFAS
CINNAMON
CLOVER
COCONUTS
COFFEE
CORN
COTTON ELS
COTTON UPLAND
CRANBERRIES
CRENSHAW MELON
CRUSTACEAN
CUCUMBERS
CURRANTS
DASHEEN
DATES
DURIAN
EGGPLANT
EINKORN
ELDERBERRIES
EMMER
FIGS
FINFISH
FLAX
FLOWERS
FORAGE SOYBEAN/SORGHUM
GAILON
GARLIC
GENIP
GINGER
GINSENG
GOOSEBERRIES
GOURDS
GRAPEFRUIT
GRAPES
GRASS
GREENS
GROUND CHERRY
GUAMABANA/SOURSOP
GUAR
GUAVA
GUAVABERRY
GUAYULE
HAZEL NUTS
HEMP
HERBS
HESPERALOE
HONEY
HONEYBERRIES
HONEYDEW
HOPS
HORSERADISH
HUCKLEBERRIES
HYBRID POPLAR TREES
IDLE
INDIGO
ISRAEL MELONS
JACK FRUIT
JERUSALEM ARTICHOKES
JICAMA
JOJOBA
JUJUBE
JUNEBERRIES
KENAF
KHORASAN
KIWIBERRY
KIWIFRUIT
KOCHIA (PROSTRATA)
KOHLRABI
KOREAN GOLDEN MELON
KUMQUATS
LAMBS EAR
LEEKS
LEMONS
LENTILS
LESPEDEZA
LETTUCE
LIMES
LONGAN
LOQUATS
LYCHEE
MANGOS
MANGOSTEEN
MAPLE SAP
MAYHAW BERRIES
MEADOWFOAM
MILKWEED
MILLET
MIXED FORAGE
MOHAIR
MOLLUSK
MORINGA
MULBERRIES
MUSHROOMS
MUSTARD
NECTARINES
NIGER SEED
NONI
OATS
OKRA
OLIVES
ONIONS
ORANGES
PAPAYA

PARSNIP
PASSION FRUITS
PAWPAW
PEACHES
PEANUTS
PEARS
PEAS
PECANS
PENNYCRESS
PEPPERS
PERENNIAL PEANUTS
PERIQUE TOBACCO
PERSIMMONS
PINE NUTS
PINEAPPLE
PISTACHIOS
PITAYA/DRAGONFRUIT
PLANTAIN
PLUMCOTS
PLUMS
POMEGRANATES
POTATOES
POTATOES SWEET
PRUNES
PSYLLIUM
PUMMELO
PUMPKINS
QUINCES
QUINOA
RADISHES
RAISINS
RAMBUTAN
RAPESEED
RHUBARB
RICE
RICE SWEET
RICE WILD
RUTABAGA
RYE
SAFFLOWER
SAPODILLA
SAPOTE
SCALLIONS
SESAME
SHALLOTS
SORGHUM
SORGHUM DUAL PURPOSE
SORGHUM FORAGE
SOYBEANS
SPELT
SQUASH
STAR GOOSEBERRY
STRAWBERRIES
SUGAR BEETS
SUGARCANE
SUNFLOWERS
SUNN HEMP
TANGELOS
TANGERINES
TANGORS
TANGOS
TANNIER
TARO
TEA
TEFF
TI
TOBACCO CIGAR WRAPPER
TOBACCO BURLEY
TOBACCO BURLEY 31V
TOBACCO CIGAR BINDER
TOBACCO CIGAR FILLER
TOBACCO CIGAR FILLER BINDER
TOBACCO DARK AIR CURED
TOBACCO FIRE CURED
TOBACCO FLUE CURED
TOBACCO MARYLAND
TOBACCO VIRGINIA FIRE CURED
TOMATILLOS
TOMATOES
TREES TIMBER
TRITICALE
TRUFFLES
TURNIPS
VETCH
WALNUTS
WAMPEE
WASABI
WATERMELON
WAX JAMBOO FRUIT
WHEAT
WILLOW SHRUB
WINTER MELON
WOLFBERRY/GOJI
YAM

LIVESTOCK
ALPACAS
BEEF COWS
BEEFALO
BUFFALO OR BISON
CHICKENS (BROILERS)
CHICKENS (LAYERS)
DAIRY COWS
DEER
DUCKS
ELK
EMUS
EQUINE
GEESE
GOATS
HONEYBEES
LLAMAS
REINDEER
SHEEP
SWINE
TURKEYS

Partnerships for Climate-Smart Commodities Additional Specific Terms and Conditions February 2023

I. Overarching Statement

The following award terms and conditions are applicable to Partnerships for Climate-Smart Commodities agreements and are in addition to the USDA FPAC General Terms and Conditions. The award recipient must abide by all terms of this grant including, but not limited to, the General Terms and Conditions, the terms in the Funding Opportunity and associated Frequently Asked Questions, and this addendum. The recipient must also deliver on the planned objectives in the project narrative and budget narrative associated with this grant.

II. Eligibility and Highly Erodible Lands and Wetlands Compliance

In order to be eligible for an incentive payment as a part of the Partnerships for Climate-Smart Commodities, a producer must:

- Establish Farm Records with the Farm Service Agency (FSA) (have farm, tract, and field numbers in place);
- Complete an AD-2047 (Customer Data Worksheet to facilitate the collection of customer data for Business Partner Record);
- Certify highly erodible land conservation (HEL) and wetland conservation (WC) compliance via Form AD-1026, Highly Erodible Land Conservation (HELC) and Wetland Conservation (WC) Certification; and
- Certify that they are not a foreign person or entity.

Farm, tract, and field numbers are required for the producer, and ultimately the Partnerships for Climate-Smart Commodities recipient, to report climate-smart practice implementation to USDA, as well as to certify and maintain HELC/WC compliance. This will require that some producers who do not already have these numbers, like perennial crop growers or feedlots, establish these records with USDA's FSA. Farm, tract, field numbers, producer name, and Core Customer I.D. (CCID) will be provided by the recipient to the National Program Officer as a part of routine grant reporting. Recipients must ensure that producers receiving financial assistance or incentives through this project use the same name as is included in the relevant FSA Business File for that Farm ID in any contracts or similar documentation kept by the recipient.

Producers are not bound by the payment limitations and the adjusted gross income (AGI) limitations that are in place for other USDA programs.

In order to demonstrate HELC/WC compliance for Partnerships for Climate-Smart Commodities incentive payments, producers will need to request a copy of their subsidiary print from their

USDA FSA field office. The Subsidiary Print includes print year specific eligibility related information about a selected producer. The producer will then provide this documentation to the Partnerships for Climate-Smart Commodities recipients as proof of compliance. A current year subsidiary print will be required for each crop year that the producer receives a payment, and HELC/WC eligibility information is provided under the AD-1026 and Conservation Compliance sections of subsidiary (determined by year, which can change at any time during the year or in a subsequent year). As is the case already, field offices will not be expected to provide documentation to anyone besides the producer themselves (and must always comply with Section 1619 limitations if they ever do provide documentation to third parties). Producers must have control of the land for the term of their beneficiary contract.

Recipients are responsible for determining producer eligibility within the funding opportunity requirements. Recipients must inform producers of eligibility requirements and direct them to local USDA offices for requested information as necessary, including but not limited to, farm and tract establishment and Highly Erodible Land and Wetland Compliance determinations. Privacy of producers is a priority throughout this process, and recipients are responsible for maintaining producer privacy in the process.

At minimum, the recipient will collect and review subsidiary reports from participating producers. They will ensure that the producer is listed as "compliant" in all sections of the conservation compliance portion of subsidiary and "certified" for AD-1026 before an incentive payment is made. If payments to a producer span more than one Federal fiscal year, the recipient will review an updated subsidiary print each fiscal year to ensure that the status is still compliant.

III. Other Environmental and Cultural Resources Reviews

A Finding of No Significant Impact (FONSI) was signed by USDA NRCS on August 26, 2022. A copy of the Programmatic Environmental Assessment for Partnerships for Climate-Smart Commodities is available at www.usda.gov/climate-smart-commodities . USDA may determine that additional environmental and cultural resources review is needed for any particular action under Partnerships for Climate-Smart Commodities. The recipient must not execute any beneficiary contracts under this grant agreement prior to receipt of a letter from USDA that specifically details:

1) further procedures deemed appropriate by the Agency to ensure a completed National Environmental Policy Act (NEPA) review and all appropriate consultation requirements are met, and
2) additional instructions for any unanticipated discoveries or conditions.

A resolution of support is required for projects on Tribal lands from the governing body of the Tribe with jurisdiction over that land, if the applicant is not the Tribe nor an entity owned or

operated by that Tribe. USDA may approve alternative documentation for resolutions when USDA deems necessary and legally sufficient.

IV. Producer Benefits

USDA encourages the recipient to disclose to participating producers the manner and amount for which any market premiums derived from the development of the relevant climate-smart commodity will be shared between participating parties, including producers. USDA will be monitoring producer benefits, in particular those to small and underserved producers, throughout the grant period. Recipients agree that their project(s) will implement a plan for engaging small and underserved producers as laid out in this agreement.

V. Producer Data Protection and Disclosure

Recipients must ensure each producer has convenient access to any data collected from that producer or the producer's land and any associated modeling as part of the project. The recipient must provide each producer applying for benefits under this grant a description in writing of how their information, including but not limited to data about their farm and commodities, will be utilized, protected and shared as applicable.

VI. Other Data and Reporting Requirements

In addition to the reporting information provided in the statement of work and General Terms and Conditions, USDA will provide a template for the Detailed Progress Report, also known as the Partnerships for Climate-Smart Commodities (PSCS) Project Reporting Workbook. Within 30 calendar days of execution of this grant, a copy of this workbook will be posted at www.usda.gov/climate-smart-commodities or an alternative location provided to the recipient by the National Program Officer. USDA may provide updates to the PCSC Project Reporting Workbook or submission methods to streamline the data collection process and/or reduce the burden on the recipient throughout the grant period. Generally, these updates will be provided at least 3 months in advance of any required changes. The recipient must not transfer any data to foreign governments or foreign entities without prior approval from USDA.

USDA will provide a Technical Contact for this grant. The Technical Contact will have the responsibility of technical oversight for USDA for the project. The recipient is responsible for providing the technical assistance required to successfully implement and complete the project. The recipient must comply with any requests for information from the Technical Contact. The Technical Contact for this award is the National Program Officer assigned to this grant.

Prior to execution of this grant, the recipient must provide a shapefile depicting the project boundary for enrollment under this grant. Producer enrollment may not occur outside this boundary without modification of this grant.

Within 30 calendar days of execution of this grant, the recipient must provide to the National Program Officer a website address where enrollment information will be posted for producers for the project associated with this grant. Recipients will be responsible for the following reports:

- Submit quarterly performance reports that include a written progress report, as well as additional reporting on specific data elements contained in the most up-to-date version of the Partnerships for Climate-Smart Commodities Project Reporting Workbook. Additional information about each reported element is described in the Data Dictionary.
- Submit supplemental reports required to validate greenhouse gas (GHG) benefit data, including: (1) an initial project MMRV plan, (2) field-modeled GHG benefit reports, and (3) field-direct GHG measurement results, as applicable. Additional information about these reports is in included in the Data Dictionary.
- Submit copies of project outputs and deliverables (e.g., fact sheets, reports) as attachments in ezFedGrants along with quarterly performance reports.
- Report the version of COMET-Planner used to estimate GHG benefits of the project within each quarterly performance report. As COMET-Planner is updated, recipients must adopt the latest version of the tool as directed by USDA for use in performance reports.

Recipients must designate an individual as a member of the USDA Partnerships for Climate-Smart Commodities Learning Network (Partnerships Network); this representative should be identified in the Project Narrative for this grant. Each project includes a plan for up to two Partnerships Network virtual meetings and two in-person meetings a year during the project duration. Dates and other details on events will be posted at www.usda.gov/climate-smart-commodities or an alternative location provided to the recipient by the National Program Officer.

The Partnerships Network will be co-chaired by representative from the USDA Office of the Chief Economist and the Farm Production and Conservation Mission Area. The Partnerships Network will inform synthesis reports to be assembled by USDA on a range of topics related to the implementation of Partnerships for Climate-Smart Commodities projects, including:

- Lessons-learned as projects are implemented;
- Options for providing technical assistance;
- Procedures for measurement/quantification, monitoring, reporting, and verifying GHG benefits;
- Options for tracing climate-smart commodities through the supply chain;
- Mechanisms for reducing costs of implementation;
- A forum for discussion and learning regarding approaches to climate-smart agriculture and forestry implementation (including but not limited to deployment and

measurement/quantification, monitoring, reporting, tracking, and verification of associated greenhouse gas benefits and marketing of climate-smart commodities).
- Synthesis of outcomes; and
- Opportunities for USDA and others to inform future approaches to generating new and expanded markets for climate-smart commodities.

The Partnerships Network topics to be discussed will cover at minimum the areas described in previous FAQs and will evolve with USDA's ongoing project data analysis efforts and with input from the project recipients on the kinds of sessions that will be most helpful to them in building the diverse climate-smart markets associated with their projects. Participation may include at least one interview a year and include questions related to the following areas:

- Technical assistance approaches, methods, and successes and/or challenges
- Producer outreach approaches, methods, and successes and/or challenges
- Monitoring, measurement, reporting, and verification (MMRV) approaches, methods, and successes and/or challenges
- Marketing approaches, methods, and successes and/or challenges
- Partnership approaches, methods, and successes and/or challenges
- Data collection and storage approaches, methods, and successes and/or challenges
- Supply chain approaches, methods and successes and/or challenges, including approaches to traceability
- Supply chain benefits and demand for climate-smart commodities
- Perspectives on program design, climate-smart commodity definitions, and future approaches or opportunities
- Project successes and stories

USDA may also request producer exit reports at a later date. Additional marketing and branding-related requirements may be provided by USDA, including signage related to Partnerships for Climate-Smart Commodities.

VII. Competition and Anti-Competitive Practices

In connection with this grant, recipients may not prohibit or otherwise limit a producer from changing the provider of other services or materials not included as part of this grant. Recipients may not condition, limit, steer, or discriminate in their provision or sale of non-project business functions or products to producers based on their participation or non-participation in or use of any services provided as part of this grant. Additionally, funds in this agreement shall not be used for purposes or activities related to mergers or acquisitions.

VIII. Suspension and Disbarment

The provisions governing Suspension and Disbarment in subsection 1.a.8 shall also apply to fraud, embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or violations of the Federal civil antitrust or unfair trade practice laws.

IX. Special provisions for awards to for-profit entities as recipients

This section contains provisions that apply to awards to for-profit entities. These provisions are in addition to other applicable provisions of these terms and conditions, or they make exceptions from other provisions of the terms and conditions for awards to for-profit entities. For-profit entities that receive awards have two options regarding audits:

1) A financial related audit of a particular award in accordance with Generally Accepted Government Auditing Standards issued by the Comptroller General of the United States, in those cases where the for-profit entity receives awards under only one USDA program; or, if awards are received under multiple USDA programs, a financial related audit of all awards in accordance with Generally Accepted Government Auditing Standards issued by the Comptroller General of the United States; or

2) An audit that meets the requirements contained in 2 CFR 200 subpart F.

For-profit entities that receive annual awards totaling less than the audit requirement threshold in 2 CFR 200 subpart F are exempt from USDA audit requirements for that year, but records must be available for review by appropriate officials of Federal agencies or the Government Accountability Office.

X. Non-Disparagement

Recipients may not engage in any advertising deemed by USDA as disparaging to another agricultural commodity or competing product, or in violation of the prohibition against false and misleading advertising. Disparagement is defined as anything that depicts other commodities in a negative or unpleasant light via overt or subjective video, photography, or statements. Comparative advertising is allowable, provided the presentation of facts is truthful, objective, not misleading, and supported by a reasonable basis.